



Update on strategy and H1 2005 results

September 2005

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This presentation contains projections or other forward - looking statements, which include comments with respect to the Agricultural Bank of Greece S.A., its objectives and strategies, and the results of its operations and its business, considering market environment and risk conditions.

However, by their nature, such projections or other forward - looking statements involve numerous assumptions, uncertainties and opportunities, both general and specific, which represent ABG's judgments and future expectations and may differ materially from actual future results or events. Therefore, the risk exists that these statements may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forward - looking statements as a number of factors could cause future ABG's results to differ materially from these targets.

Forward- looking statements may be influenced in particular by important risk factors such as general market, macroeconomic, governmental and regulatory trends, movements in local and international securities markets, fluctuations in currency exchange rates, interest rates, and stock indices, the effects of competition in the areas in which ABG operates, technological developments, changes in the financial position or credit worthiness of our customers, obligors and counter parties, and changes in economic, political, regulatory and technological conditions. We caution that the foregoing list is not exhaustive.

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SECTION 1

Highlights of the period
(Dr. Panos Varangis, Deputy Governor)

ATEbank's profile

- ◆ Diversified financial institution active in banking, insurance, leasing and credit cards among others
- ◆ Fourth largest Greek financial group by loans and deposits with market share of 11% at the end of 2004
- ◆ Extensive distribution network (second largest in Greece) of 458 branches and 642 ATMs
- ◆ Fast growing and loyal customer base both in urban and rural areas (c. 1.8 million clients)

Highlights of the period

Strong performance over the period

- ◆ In June 2005, ATEbank successfully completed a €1.25 billion capital increase by way of rights issue. This capital injection restored the regulatory capital adequacy at the Group and Bank level after the increased capital requirements derived from implementation of IFRS and Law 3259/04 on “Panotokia”
- ◆ Approved pension reform will lead to annual cost savings in excess of €40 million to be realised over time (timeframe to be agreed early 2006)
- ◆ Strong H1 2005 results give further evidence of the successful implementation of the Group’s restructuring programme
 - operating income growth of 25%
 - flat cost base compared to H1 2004 derived from successful cost cutting initiatives at the subsidiaries level
- ◆ Excess capital position (tier 1 capital ratio of 16.5%) due to more favourable rulings than expected by the Bank of Greece
- ◆ Focus on revenue generation
 - introduction of new products and services targeting private individuals and SMEs
 - aggressive marketing campaigns in different media
 - re-branding and re-furbishing of branch network

Summary financials

Balance sheet and regulatory capital

Selected figures

€m, as at the end of	Jun 2005	Jun 2004	Growth (%)
			Jun 2004 – Jun 2005
Total assets	19,986	17,531	14.0
Gross customer loans	12,086	12,111	(0.0)
Customer deposits	16,572	15,811	4.8
Shareholders equity	1,405	(297)	nm
Tier I capital	1,496	nm	nm
Risk-weighted assets	9,052	9,279	(2.4)

Selected ratios

%, as at the end of	Jun 2005	Jun 2004
Gross customer loans / customer deposits	72.9	76.3
NPL ratio ¹	19.1	22.0
Provision coverage	65.9	73.3
Tier I capital ratio	16.5	nm

Notes:

- 1 Loan book is subject to seasonality due to short term lending to public sector entities outstanding over last two months of the year
- 2 Annualised net interest income over average interest earning assets
- 3 Annualised impairment losses on loans over average gross customer loans
- 4 Annualised net profit attributable to shareholders over average shareholders equity pro forma for €1.25 billion capital increase
- 5 Annualised net profit attributable to shareholders over average assets

Income statement

Selected figures

€m, for the six month period ending	Jun 2005	Jun 2004	Growth (%)
			H1 2004 – H1 2005
Total operating income	420	335	25.2
of which: Net interest income	323	237	36.2
of which: Non-interest income	97	99	(1.2)
Operating expenses	(243)	(243)	(0.2)
Impairment losses on loans	(82)	(31)	164.5
Net profit attributable to shareholders	59	33	80.4

Selected ratios

% , for the period	H1 2005	
	Reported	Adjusted
Net interest margin ²	3.50	3.06
Net interest income growth	36.2	18.9
Non-interest income growth	(1.2)	8.9
Total operating income growth	25.2	16.0
Cost/income ratio	57.8	62.4
Cost of risk ³	134.0	67.1
Return on equity ⁴	8.9	9.9
Return on assets ⁵	0.61	0.68

SECTION 2

Update on strategic objectives and initiatives (Dr. Panos Varangis, Deputy Governor)

Update on strategic initiatives and objectives

1

Focus on revenue generation and cost containment

- ◆ Launch of new products targeting private individuals and SMEs and increased use of marketing through different media
- ◆ Re-branding and re-furbishing of branch network
- ◆ Expansion of credit limits for mortgage lending
- ◆ Improved processes and systems to incentivise and monitor commercial performance at branch level
- ◆ Roll-over of cost containment initiatives to subsidiaries
- ◆ Positive impact of pension reform on annual cost base

2

Active capital management and balance sheet rationalisation

- ◆ ATEbank plans to sustain a robust capital adequacy (c. 12% Tier I ratio) for the duration of the restructuring plan
- ◆ ATEbank is currently considering potential uses of the excess capital
- ◆ ATEbank plans to resume payment of dividends in respect of FY 2006 at pay-out ratio levels in line with Greek peers
- ◆ Improved returns on short term liquidity

Update on strategic initiatives and objectives

3

Improve asset quality and refocus on lending risk

- ◆ Asset quality ratios are in line with objectives for the year and the Bank is on track to deliver on its aggressive medium term targets
- ◆ Implementation of improved recovery procedures
- ◆ Selective growth of loan book (focus on mortgages, SMEs and consumer credit)

4

Develop strategic partnerships with top international players

- ◆ Actively pursuing partnerships with top international players in the areas of mutual funds, credit cards and asset management

Modernisation of branch network

Focus on commercial initiatives

- ◆ ATEbank is currently in the process of re-branding and re-furbishing its branch network which should be completed by the first half of 2006
- ◆ By the end of 2005, 7 branches in Thessaloniki and a further 100 to 150 branches in the Athens area and other major cities will have undergone this modernisation exercise
- ◆ Since July 2005, this initiative has resulted in
 - an increase in call centre activity of more than 200%
 - an increase in new mortgages of more than 70%
- ◆ The total cost of the re-branding exercise amounts to €12 million

Expected impact of pension reform

Annual cost savings in excess of €40 million to be realised over time

Pension funds	Current status	Status after pension reform	Expected timing	
Main pension fund (Defined contribution plan)		<ul style="list-style-type: none"> Main pension fund will be integrated into Social Security Foundation (IKA) following completion of actuarial study by the State¹ 	By early 2006	
	Annual employers contribution	<ul style="list-style-type: none"> 25% of gross salary €30.6 million in 2004 	Contributions reduced to 13.33% ¹ of gross salary €16.3 million (based on 2004 contribution) Estimated annual savings: €14.3m	Timeframe of cost savings realisation (by 2010 at the latest) to be agreed by early 2006
	Obligation to cover annual operating requirements	<ul style="list-style-type: none"> €28.3 million capped annual contribution 	Obligation to cover annual operating requirements will lapse Estimated annual savings: €28.3m	Timeframe of cost savings realisation to be agreed by early 2006
Auxiliary pension fund (Defined benefit plan)	<ul style="list-style-type: none"> Funding status assessed by independent actuarial company Unfunded liability estimated at €283 million as at 31/12/2004 Unfunded liability already recognized on-balance sheet and fully provided for 	<p>Auxiliary pension fund to be liquidated or integrated into ETAT² following completion of actuarial study by the State</p> <p>No impact on estimated pension fund obligation expected</p>	By early 2006	

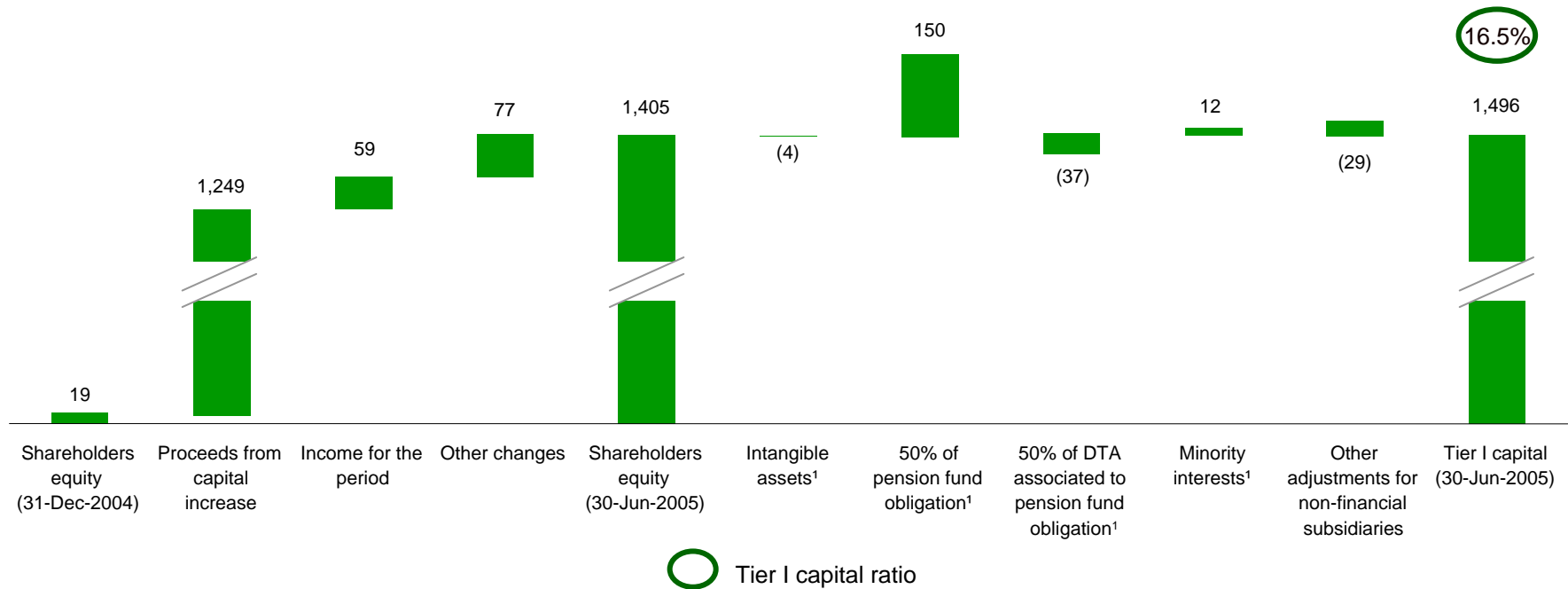
Notes:

- 1 Subject to liquidation or integration of auxiliary pension fund into ETAT
- 2 Newly created auxiliary pension fund for Greek banking sector employees

Reconciliation of regulatory capital position

Robust capital position

Reconciliation of regulatory capital position (€m)



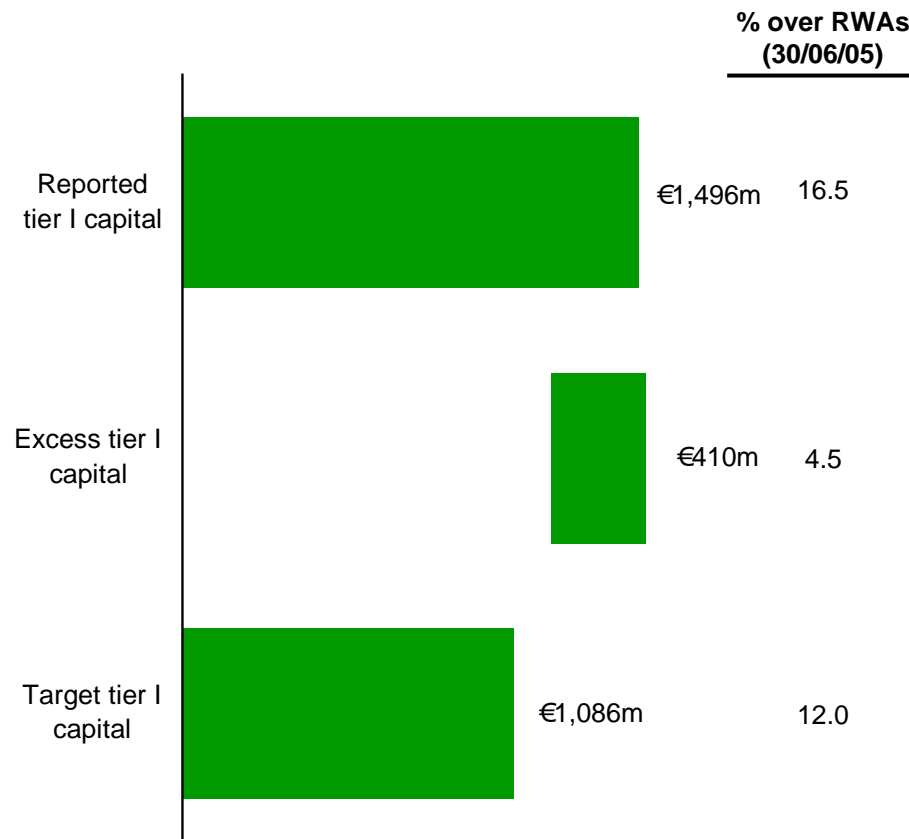
- ◆ ATEbank's regulatory capital position has benefited from more favourable than expected rulings by the Bank of Greece
 - only 50% of pension fund obligation net of tax should be charged against tier I capital (remaining 50% reduces tier II capital)
 - deferred tax asset is considered tier I capital (except for 50% of DTA derived from pension fund obligation which is considered tier II capital)

Note:

1 Relates to regulated financial activities of the Group

Uses of excess capital

ATEbank has a short to medium-term target tier I capital ratio of 12%



- ◆ ATEbank plans to sustain a robust capital adequacy (c.12% tier I ratio) for the duration of the restructuring plan
- ◆ This target capital position will secure appropriate funding to
 - support strong organic growth of the Bank
 - finance expansion plans of subsidiaries
 - finance potential additional asset quality improvement measures
- ◆ ATEbank is currently considering potential uses of excess capital that arose as a result of more favourable rulings than expected by the Bank of Greece regarding tier I capital calculation

Dividend policy

ATE Bank has a target pay-out ratio of 40–50% over the medium term

- ◆ ABG Group plans to resume dividend payments to shareholders in respect to fiscal year 2006
- ◆ The group aims to sustain payout ratios in line with its Greek peers at around 40–50%
- ◆ In accordance with Greek law, the Bank must pay a minimum dividend in respect of a financial year equal to the greater of (i) 6% of its share capital and (ii) 35% of its net profits for that year¹

Note:

- ¹ After deductions for the formation of legal reserves and any profits resulting from the sale of equity participations that represent at least 20% of the paid-up share capital of a subsidiary company in which the Bank has held an equity participation for at least 10 years

SECTION 3

Financial Review

(Dr. Michalis Sakellis, Finance Director)

Summary financials

Balance sheet and regulatory capital—selected figures

€m, as at the end of	Jun 2005	Dec 2004	Jun 2004	Dec 2003	Growth (%)
					Jun 2004 – Jun 2005
Total assets	19,986	19,025	17,531	17,234	14.0
Gross customer loans	12,086	12,441	12,111	12,221	(0.2)
Customer deposits	16,572	16,979	15,811	15,647	4.8
Shareholders equity	1,405	19	(297)	(313)	nm
Tier I capital	1,496	nm	nm	nm	nm
Total capital ¹	1,765	nm	nm	nm	nm
Risk-weighted assets	9,052	9,327	9,279	9,158	(2.4)

Income statement—selected figures

€m, for the six month period ending	Jun 2005	Jun 2004	Growth (%)
			H1 2004 – H1 2005
Total operating income	420	335	25.2
of which: Net interest income	323	237	36.2
of which: Non-interest income	97	99	(1.2)
Operating expenses	(243)	(243)	(0.2)
Impairment losses on loans	(82)	(31)	164.5
Net profit attributable to shareholders	59	33	80.4

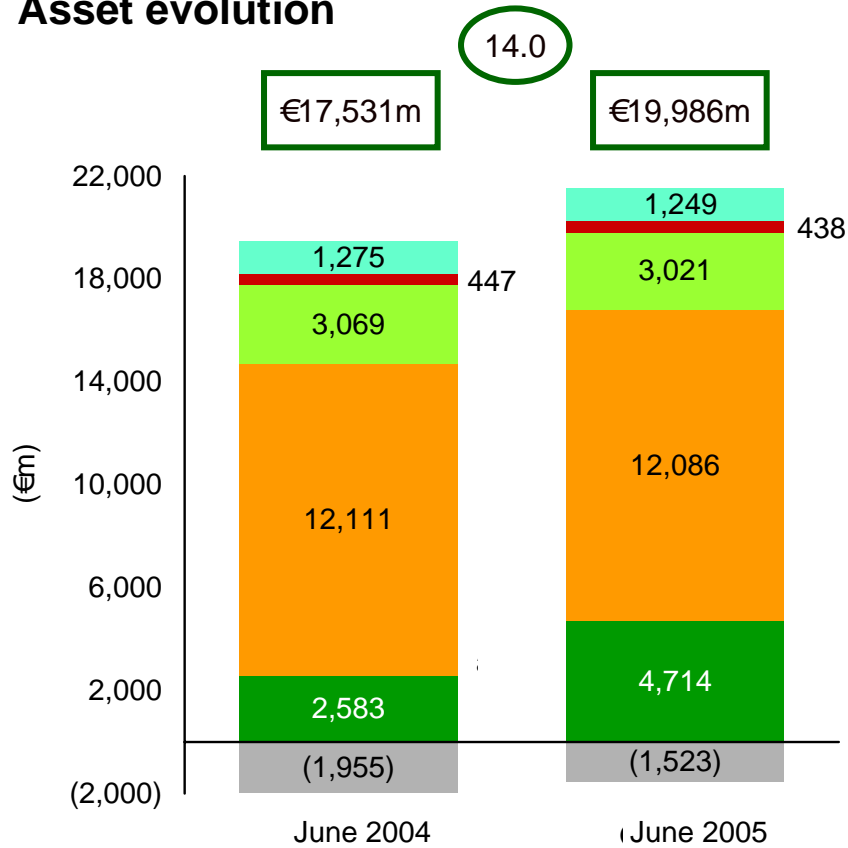
Note:

1 Calculated as Tier I capital increased by outstanding subordinated debt and decreased by net pension fund obligation

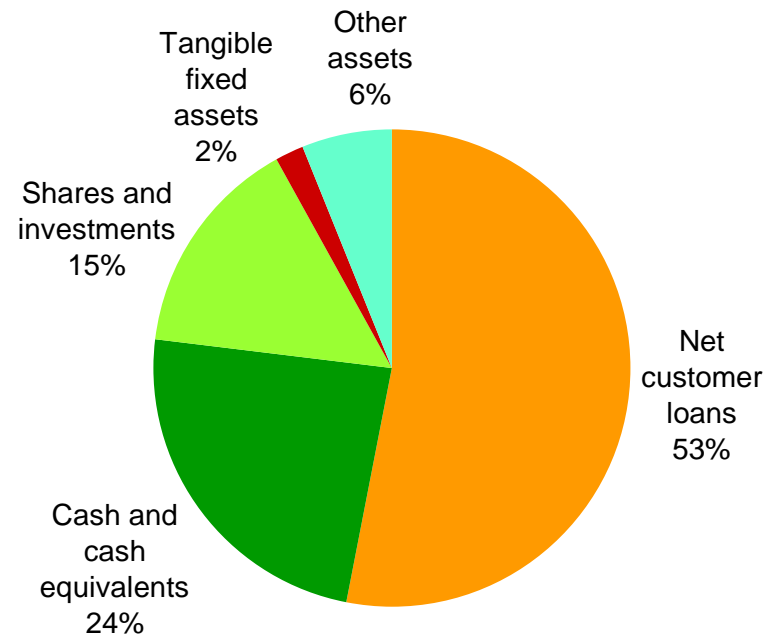
Asset base

Robust growth mainly driven by capital increase proceeds

Asset evolution



Asset mix as of 30 June 2005

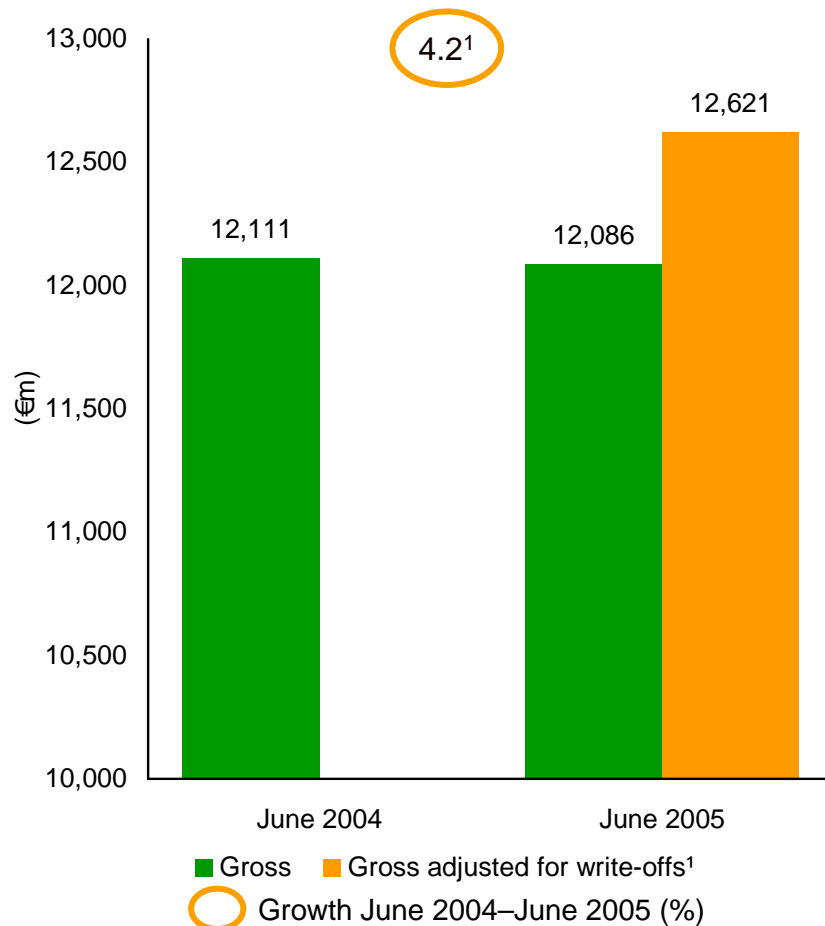


- Cash and cash equivalents
- Gross customer loans
- Allowances for loan losses
- Shares and investments
- Tangible fixed assets
- Other assets
- Growth June 2004–June 2005 (%)

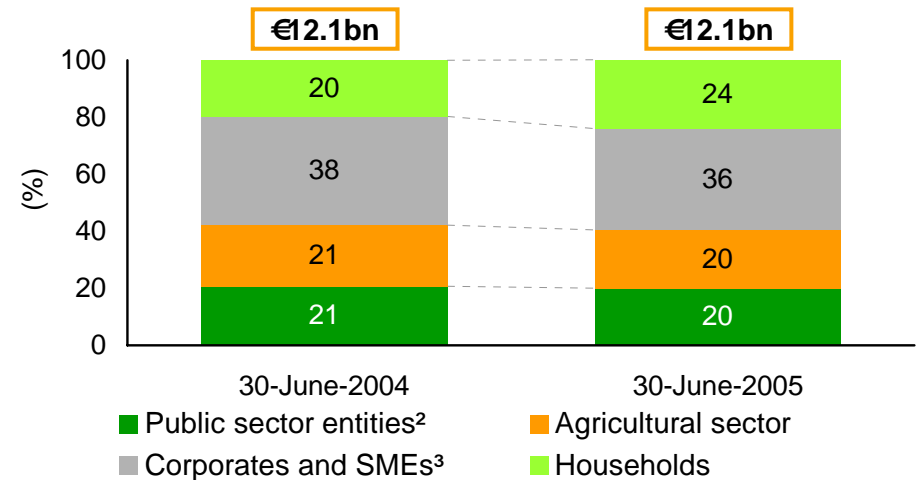
Customer lending

Clean-up of loan portfolio accompanied by selective growth

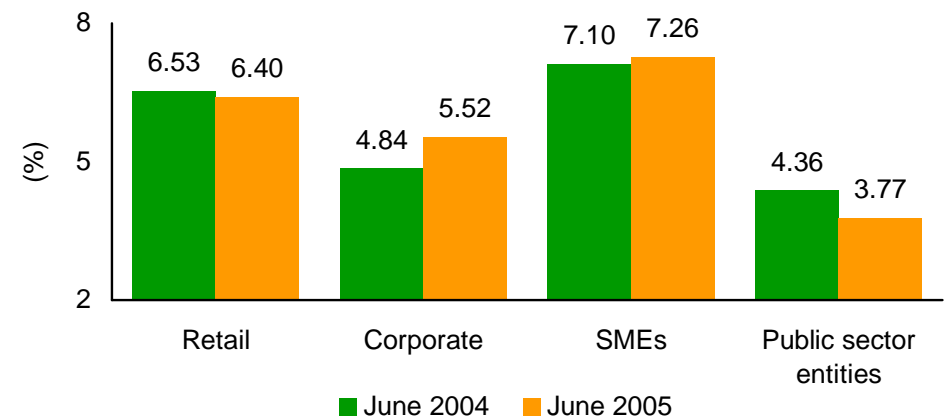
Customer loans



Customer loan mix as of 30 June 2005



Interest rates⁴ on loans



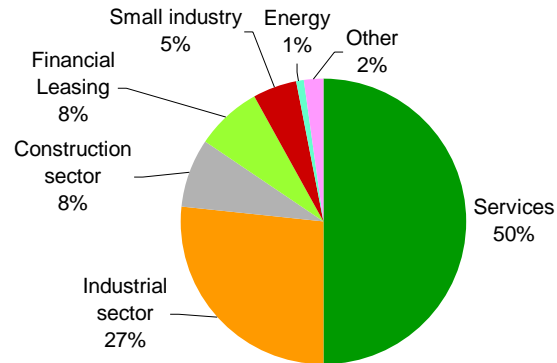
Notes:

- Adjusted for €535m write-offs undertaken as part of restructuring programme under the law 3259/04
- Public sector loans are subject to seasonality due to short term lending provided annually to OPEKEPE and outstanding over last 2 months of the year
- Includes SMEs and corporates active in secondary industries associated to the agricultural sector
- Bank only figures. Weighted average nominal rates (i.e. excluding non-performing loans) as at 30 June 2004 and 30 June 2005

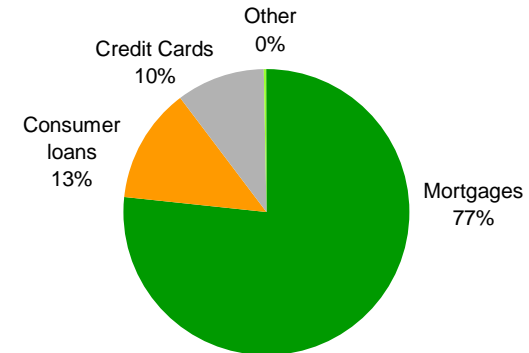
Customer lending breakdown by segment

Growth focused on household clients

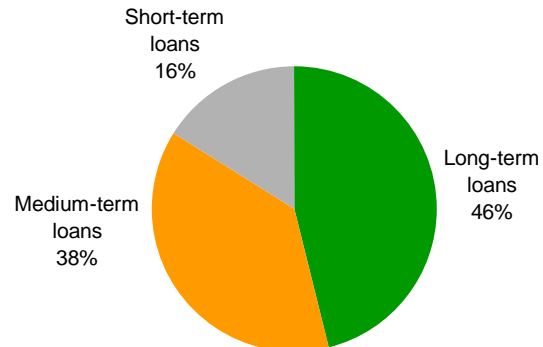
Corporates and SMEs (as at 30-June-2005)



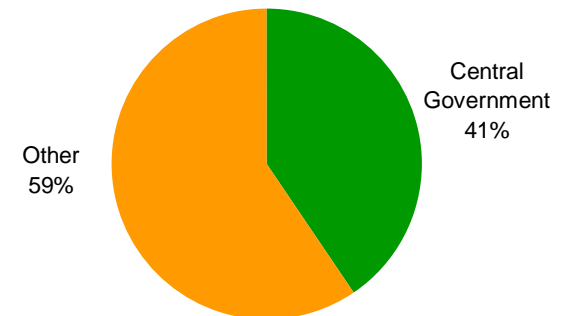
Households (as at 30-June-2005)



Agricultural sector (as at 30-June-2005)



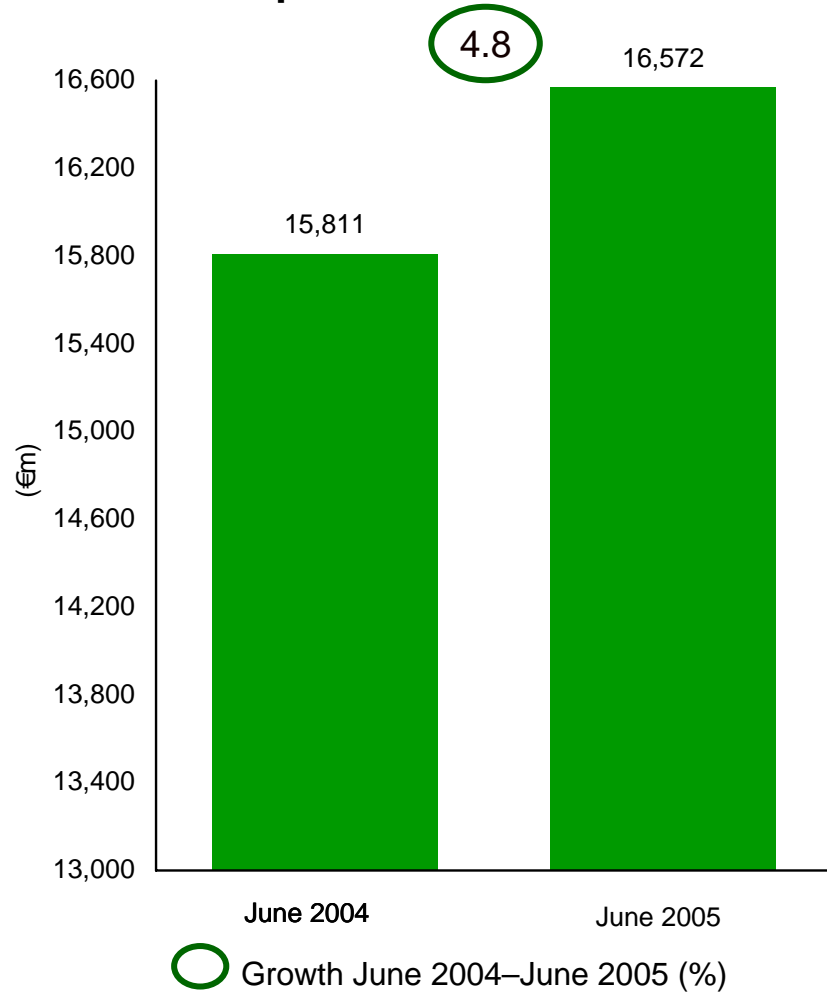
Public sector entities (as at 30-June-2005)



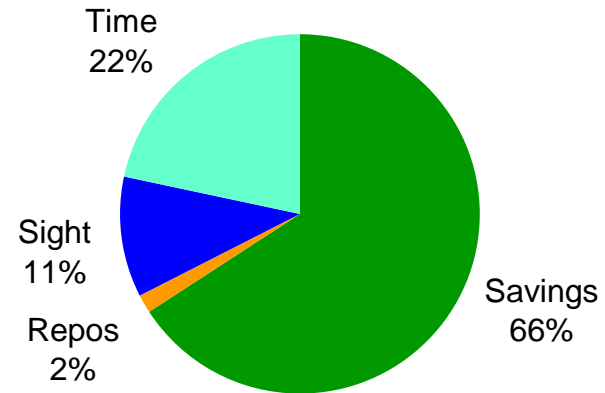
Customer deposits

Extensive funding at attractive rates

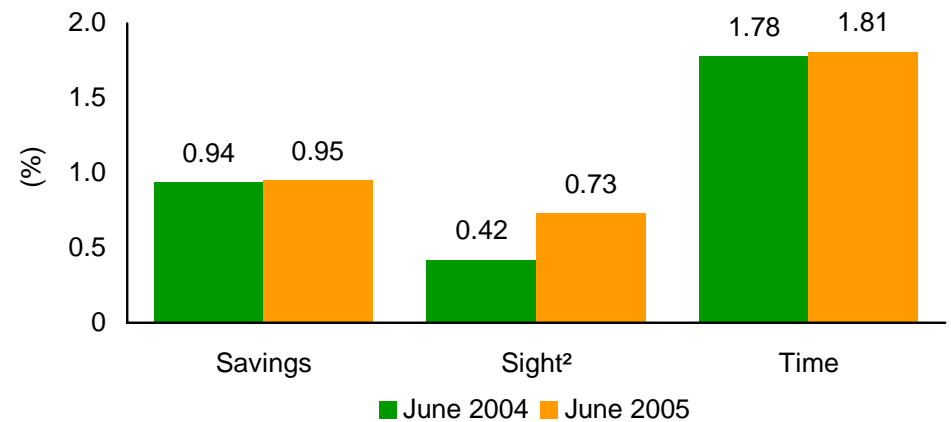
Customer deposits



Deposit mix as of 30 June 2005



Interest rates ¹ on deposits



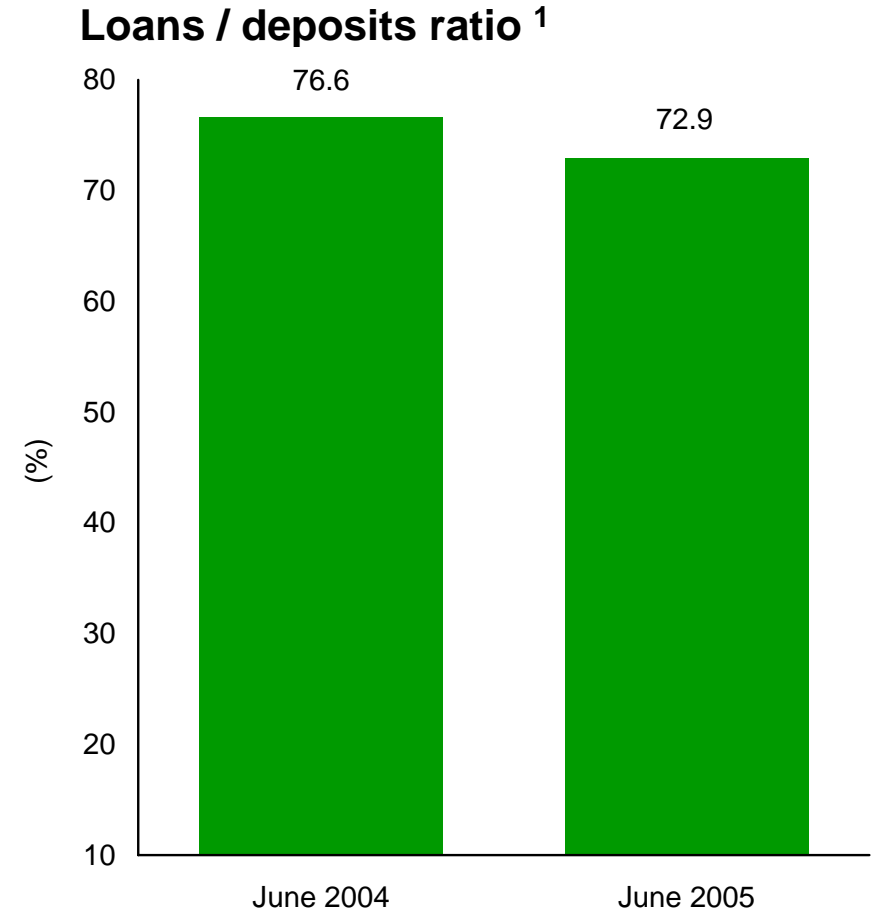
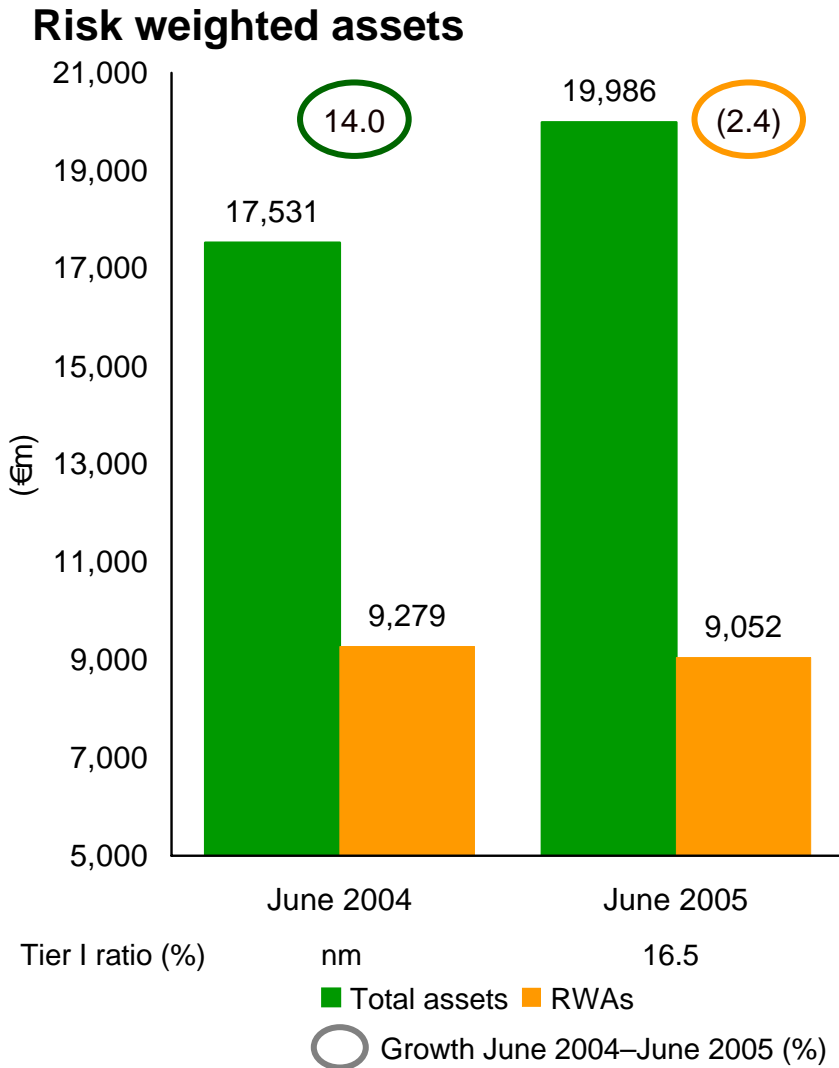
Notes:

1 Bank only figures

2 30-June-2004 figure includes a €1.2bn non-interest bearing sight deposits. Non interest bearing sight deposits were reduced to €833 million by 30-June-2005

Capital position

Robust capital adequacy



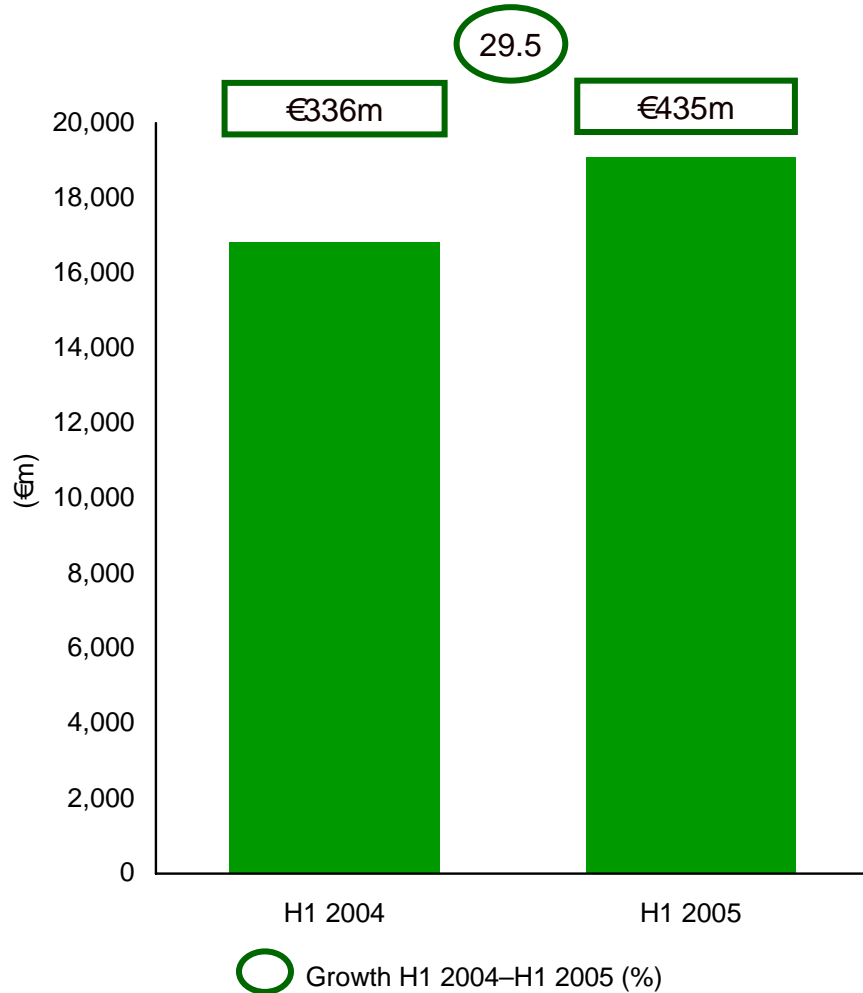
Note:

¹ Gross customer loans over customer deposits

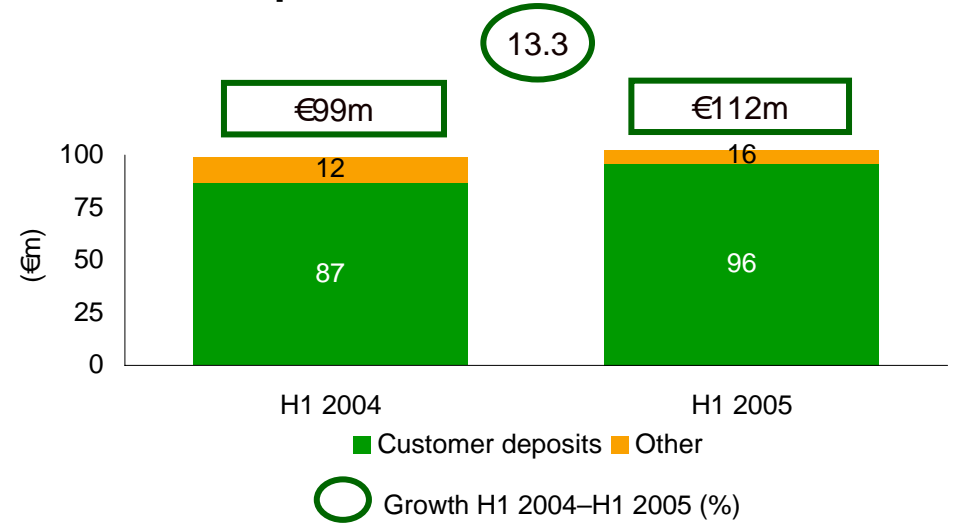
Net interest income

Improved margins mainly due to shift in loan portfolio

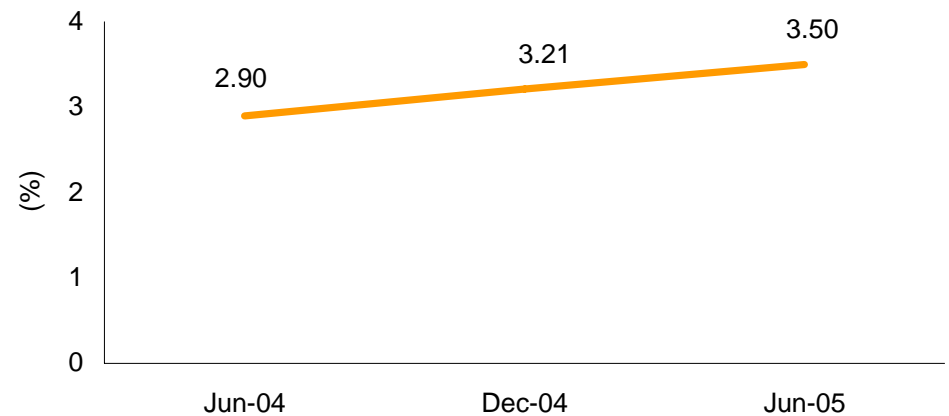
Interest income breakdown



Interest expense breakdown



Net interest margin¹



Note:
 1 Annualised net interest income over average interest earning assets

Non-interest income

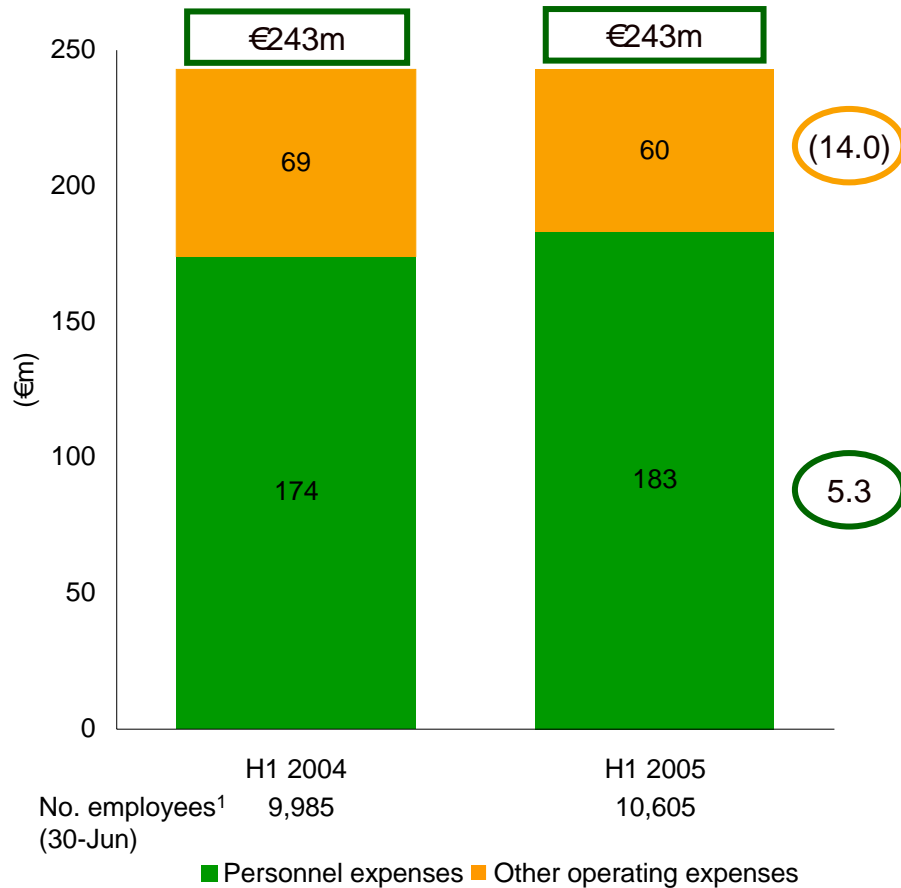
Non-recurrent items have introduced volatility in non-interest income

	(€m)		
	H1 2005	H1 2004	Comment
Net fee and commission income	27.9	34.9	<ul style="list-style-type: none"> ◆ Fee and commission income and expenses from banking and non-banking products ◆ Seasonal effect from services provided to public sector utilities
Net trading income	(7.0)	(1.4)	<ul style="list-style-type: none"> ◆ Gains and losses from financial transactions ◆ Includes €15.9 million loss due to revaluation of derivative financial instruments (non-recurrent)
Income from investments	(1.8)	1.5	<ul style="list-style-type: none"> ◆ Gains and losses from disposal of financial assets available-for-sale
Dividend income	15.7	15.2	<ul style="list-style-type: none"> ◆ Dividend income derived mostly from available-for-sale securities ◆ No additional dividend income expected during H2 2005 (as in H2 2004)
Other operating income	62.6	48.4	<ul style="list-style-type: none"> ◆ Results from sale of goods, insurance contracts and other ◆ Includes €6.0 million due to the reversal of a bad debt provision by Hellenic Sugar Industry under Greek law (non-recurrent)
Total other income	97.3	98.5	

Operating expenses

Successful cost containment

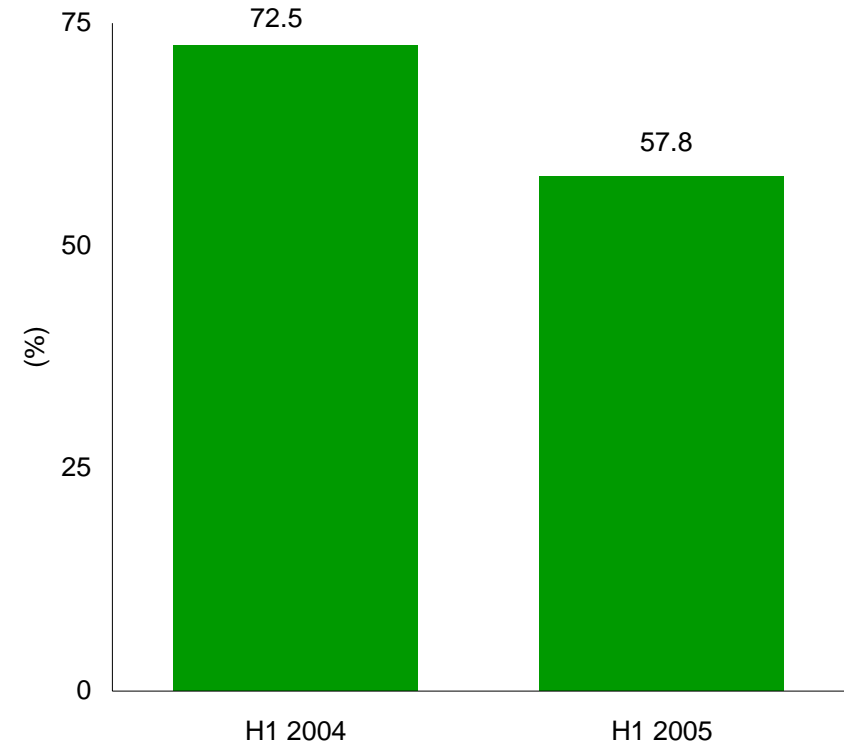
Operating expenses



No. employees¹ 9,985
(30-Jun)

H1 2005
10,605

Cost income ratio²



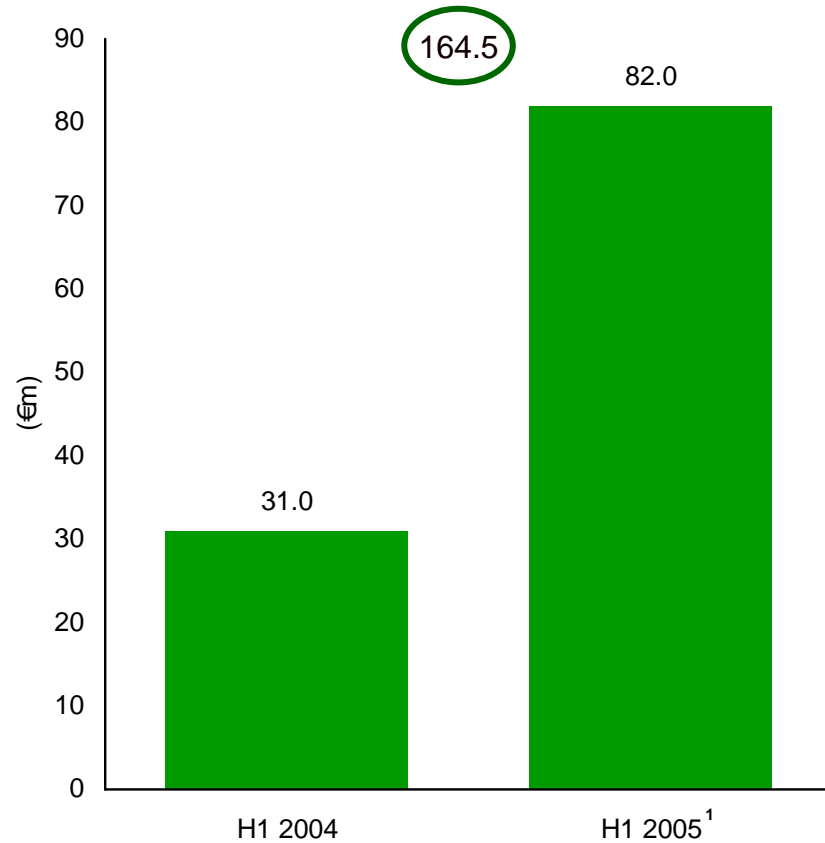
Notes:

- 1 Average number of employees over the first six months of each year
- 2 Operating costs over operating expenses

Impairment losses on loans

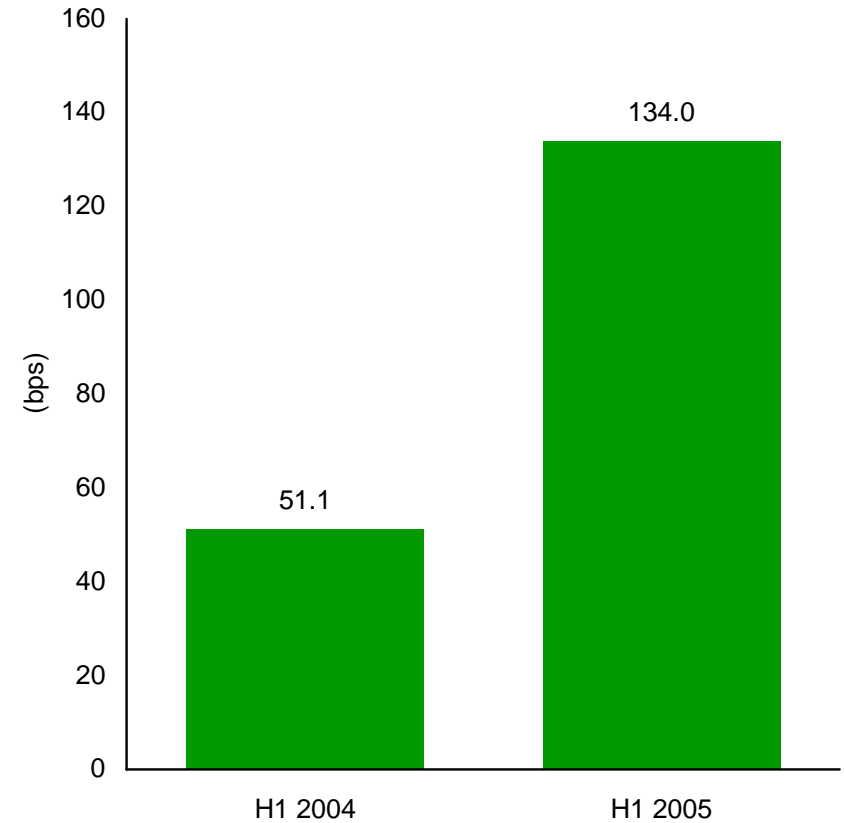
Conservative provisioning policy

Impairment losses on loans



○ Growth H1 2004–H1 2005 (%)

Cost of risk²



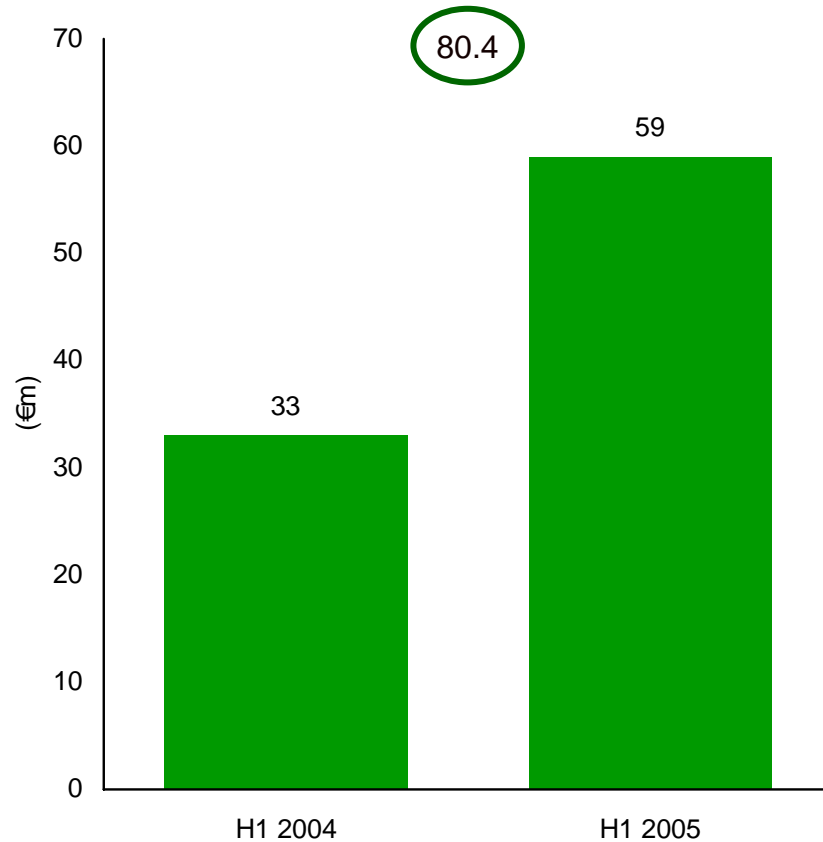
Notes:

- 1 Includes €41 million of non-recurrent provisions related to non-recurrent interest income for the period
- 2 Annualised impairment losses on loans over average gross customer loans

Profit of the period

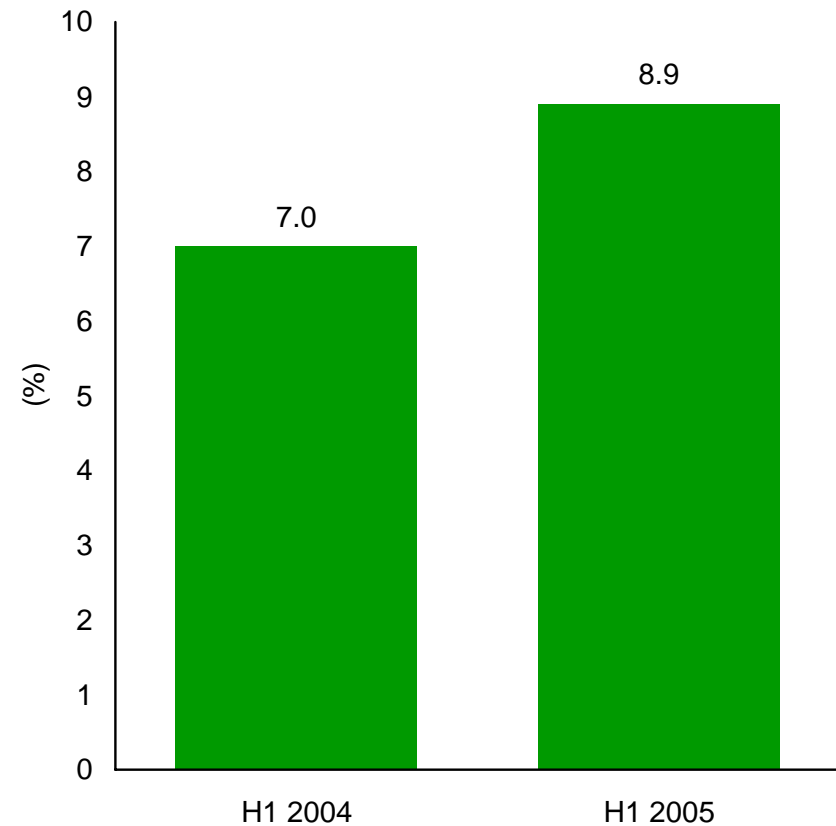
Sharp bottom line improvement

Net profit attributable to shareholders ¹



○ Growth H1 2004–H1 2005 (%)

Return on equity ²



Notes:

1 Profit after tax and minorities

2 Annualised net profit attributable to shareholders over average shareholders equity pro-forma for €1.25 billion capital increase

Analysis of non-recurrent items

Income statement item	H1 2005 (€m)			Comment
	Reported	Non-recurrent item	Adjusted	
Interest income	435	41	394	♦ Interest income recognised pursuant to loan restructuring under the law 3259/04
Net trading income	(7)	(16)	9	♦ Revaluation of outstanding swap position
Other operating income	63	6	57	♦ Reversal of bad debt provision by Hellenic Sugar under Greek tax law
Impairment losses on loans	(82)	(41)	(41)	♦ Provisions recognised pursuant to loan restructuring under the law 3259/04
Income tax	(31)	3	(34)	♦ Tax impact of non-recurrent items (tax rate of 32%)
Net profit attributable to shareholders	59	7	66	

Income statement—selected ratios

%, for the period	H1 2005	
	Reported	Adjusted
Net interest margin ¹	3.50	3.06
Net interest income growth	36.2	18.9
Non-interest income growth	(1.2)	8.9
Total operating income growth	25.2	16.0
Cost/income ratio	57.8	62.4
Cost of risk ²	134.0	67.1
Return on equity ³	8.9	9.9
Return on assets ⁴	0.61	0.68

Notes:

- 1 Annualised net interest income over average interest earning assets
- 2 Annualised impairment losses on loans over average gross customer loans
- 3 Annualised net profit attributable to shareholders over average shareholders equity pro-forma for €1.25bn capital increase
- 4 Annualised net profit attributable to shareholders over average assets

Contribution by consolidated subsidiaries

Positive results of subsidiaries have contributed to boost ATEbank's profitability

€m, as of and for six month period ending 30 June 2005	Total assets	Total operating income	Profit after tax ⁴	Direct and indirect participation (%)
Agricultural Bank of Greece	19,350	330	25	na
Agrotiki Insurance ¹	670	26	2	85
ATE Leasing	331	4	1	100
ATE Cards	267	2	2	100
ATE Securities	29	2	1	95
ATE Aedak	9	2	1	93
ATE Real Estate and IT Development	5	1	0	92
Other non financial subsidiaries ²	461	34	19	na
ATEbank Group ³	19,986	420	64	na

Notes:

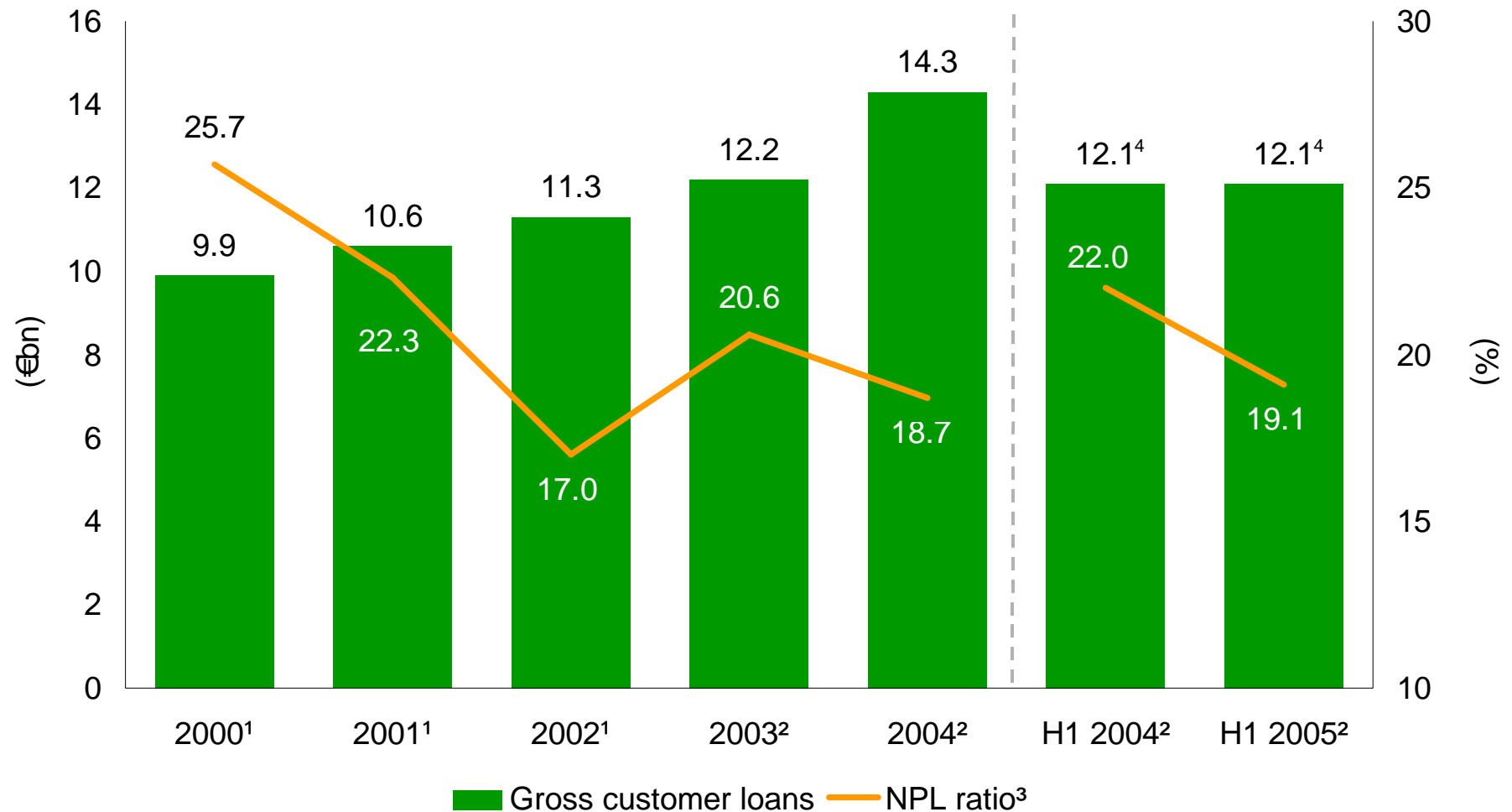
- 1 Gross operating result means gross written premiums
- 2 Includes Hellenic Sugar Company, Dodoni, Rodopi, Elviz, ABG Finance International and Etanal
- 3 Consolidated figures; sum of parent and subsidiaries figures differs from group figures due to intercompany adjustments
- 4 Profits after tax and before minorities

SECTION 4

Risk management and asset quality (Dr. Kostas Christou, Risk Management Director)

Non-performing loans

On track to deliver on targets



Notes:

1 Greek GAAP

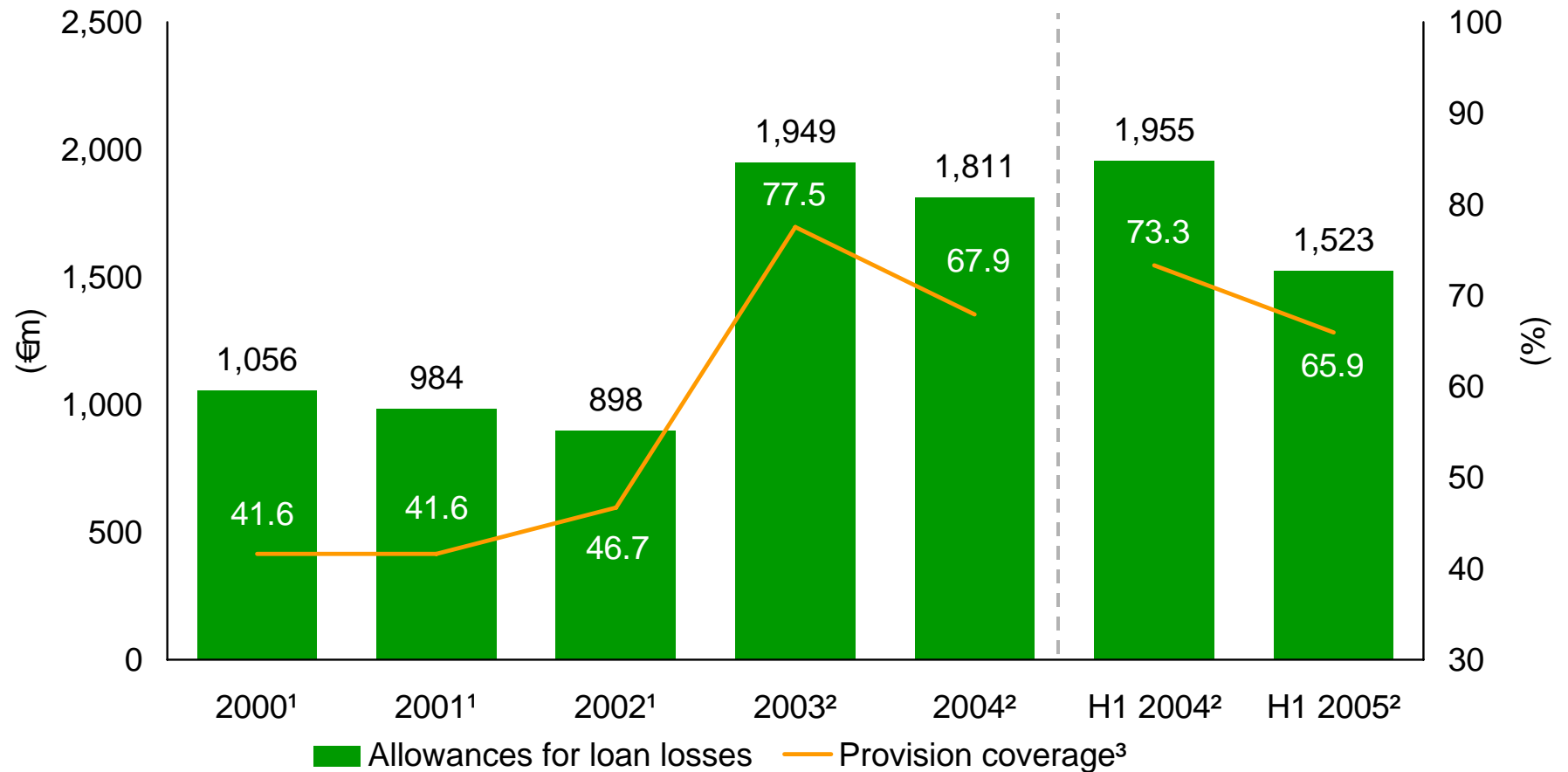
2 IFRS

3 Defined as loans in arrears for over a period of 180 days over gross customer loans

4 Loan book is subject to seasonality due to short-term lending provided annually to OPEKEPE outstanding over last two months of the year

Provisioning level

Reduced level of provisions due to aggressive write-offs undertaken



Notes:

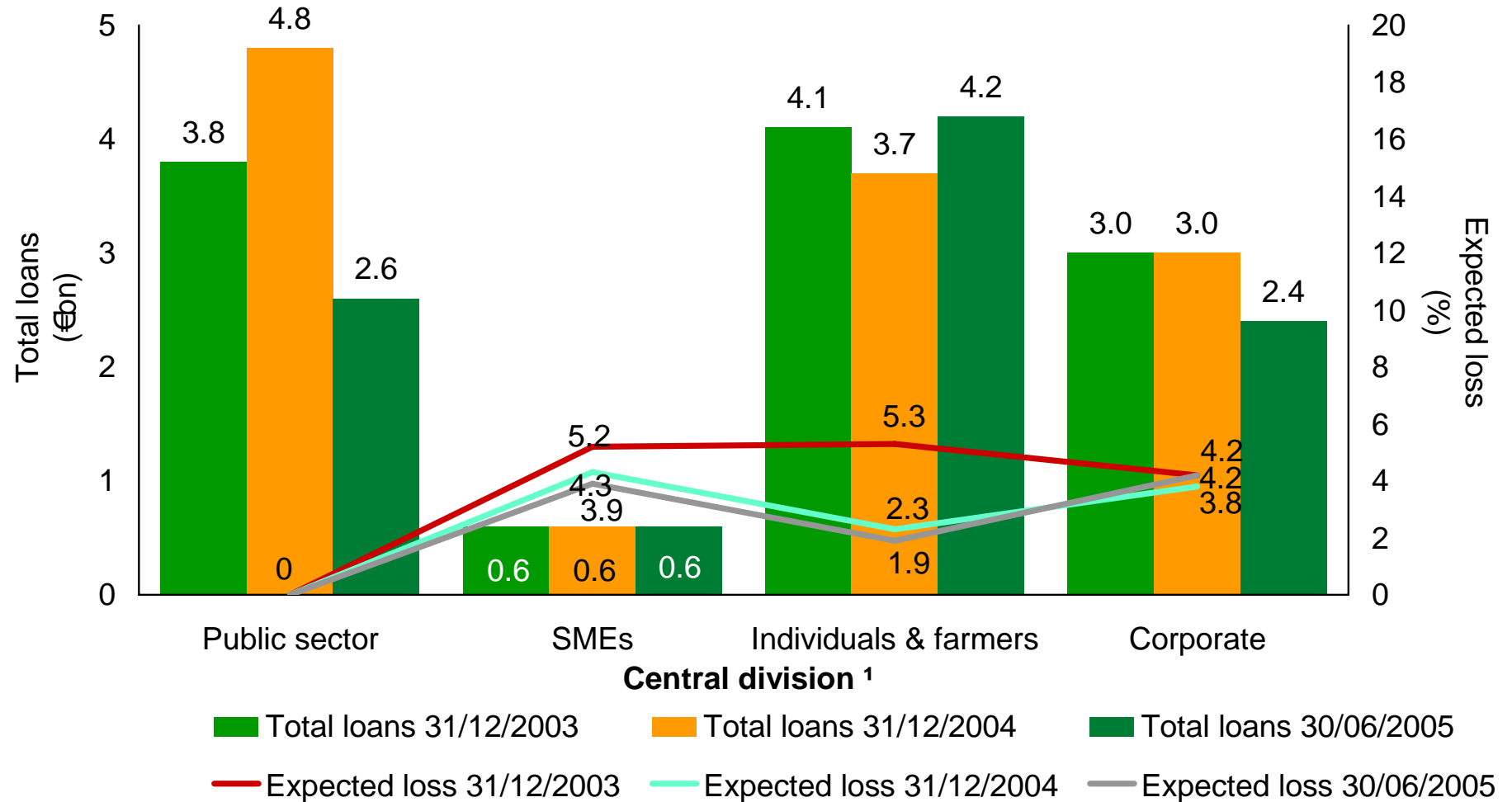
1 Greek GAAP

2 IFRS

3 Allowances for loan losses over non-performing loans

Expected loss per segment

Credit quality improvement in new loans



Note:

¹ Excludes the arrears and restructuring division

Overview of loan collaterals

Improved collateral coverage of NPLs

- ◆ The re-scheduling of €1.8 billion loans (partial write-off of outstanding non-performing loans) triggered by the implementation of “Panotokia” law has improved significantly the collateral coverage of non-performing loans
- ◆ ATEbank estimates that the market value (after haircuts) of its collateral related to NPLs on-balance sheet is equivalent to approximately 25% of its NPL portfolio
- ◆ The Bank has introduced improved recovery procedures which have started yielding positive results already by H1 2005 and are expected to increase its contribution over the second half of the year. However, once all means of recovery have been exhausted the Bank will continue to foreclose on collaterals and to proceed with liquidations

APPENDIX

Consolidated income statement

€m, for the period	Growth (%)			Growth (%)		
	H1 2005	H1 2004	H1 2004 – H1 2005	Q2 2005	Q2 2004	Q2 2004 – Q2 2005
Net interest income	323	237	36	159	113	40
Net fee and commission income	28	35	(20)	13	15	(9)
Net trading income	(7)	(1)	411	(19)	14	(233)
Income from investments	(2)	2	(218)	(3)	1	(327)
Dividend income	16	15	3	11	9	17
Other operating income	63	48	29	35	29	19
Total operating income	420	335	25	196	182	8
Impairment losses on loans	(82)	(31)	165	(41)	(15)	168
Operating expenses	(243)	(243)	(0)	(121)	(125)	(4)
Profit from operations	95	61	55	35	42	(16)
Share of results of associates before tax	(1)	(2)	(60)	(0)	(0)	600
Profit before tax	95	59	59	34	41	(17)
Income tax expense	(31)	(25)	23	(12)	(20)	(39)
Profit after tax	64	34	86	22	21	4
Minority interest	(4)	(1)	229	(2)	(1)	140
Net profit attributable to shareholders	59	33	80	21	21	(1)