

ATEbank



AGRICULTURAL BANK OF GREECE

1st Quarter 2007 results presentation

May 2007

Table of contents

SECTION 1	Highlights of the period _____	3
SECTION 2	Financial review _____	7
	Contacts _____	22

SECTION 1

Highlights of the period

Highlights of the period

- ◆ **Impressive Net Profits Growth by 56.3%** (32.3% on a recurrent basis)
- ◆ **Net Customer Loans growth by 20.4%**, despite write-offs of €419m
- ◆ **Household lending continues to expand at remarkable rates (+30.4%** - well ahead of the market). **Mortgage Lending** expands substantially **(+32.4%)** while **consumer lending** accelerates **(+36.9%)**
- ◆ **Customer deposits grow above expectations (+10.9%)**, while keeping the funding cost at very satisfactory levels (1.64%)
- ◆ **Net Interest Margin remains at very satisfactory levels (3.37%)**, despite high competition in the market, as ATEbank benefits from the deposit vs loan spread and the shift in its loan book mix
- ◆ **Efficiency ratios show significant improvement (cost/income down to 55.6%)**. **The increase of total cost by 9.6%** is seasonal and is expected to be absorbed by Q4 07
- ◆ **Further reduction of NPLs (at 10.3%) with Coverage Ratio at satisfactory levels (at 85.9%)**
- ◆ **Sustained Capital Adequacy with Tier 1 ratio at 11.1%**
- ◆ **Significant Improvement of ROE at 22,0% (18.7% on a recurrent basis) and ROA at 1.35%(1.14% on a recurrent basis)**

Summary financials

Balance sheet and regulatory capital

Selected figures

€m, as of	31 Mar 2007	31 Mar 2006	Growth (%)
Total assets	22,925	20,714	10.7
Gross customer loans	15,439	13,412	15.1
Net customer loans	14,073	11,692	20.4
Customer deposits	19,403	17,503	10.9
Shareholders equity	1,376	1,298	6.0
Tier I capital (estimate)	1,208	1,237	(2.3)
Risk-weighted assets	10,909	9,190	18.7

Selected ratios

%, as of	31 Mar 2007	31 Mar 2006
Gross customer loans / customer deposits	79.6	76.6
NPL ratio	10.3	15.0
Provision coverage	85.9	85.4
Tier I capital ratio	11.1	13.5

Income statement

Selected figures

€m, for 3 month period ending	31 Mar 2007	31 Mar 2006	Growth (%)	Growth on recurrent Basis (%)
Total operating income	240.4	196.5	22.3	16.5
of which: Net interest income	157.9	140.1	12.7	12.7
of which: Non-interest income	82.5	56.4	46.3	26.0
Operating expenses	(133.6)	(121.9)	9.6	9.6
Impairment losses on loans	(15.0)	(15.2)	(0.7)	(0.7)
Net profit attributable to shareholders	74.6	47.7	56.3	32.3

Selected ratios – Recurrent basis

%, for 3 month period ending	31 Mar 2007	31 Mar 2006
Net interest margin ¹	3.37	3.09
Cost/income ratio ²	58.4	62.0
Return on equity ³	18.7	15.5
Return on assets ⁴	1.14	0.92

Notes:

- 1 Net interest income over average interest earning assets (calculated on monthly basis)
- 2 Operating expenses over operating income
- 3 Net profit attributable to shareholders over average shareholders equity (calculated on quarterly basis)
- 4 Net profit attributable to shareholders over average assets (calculated on quarterly basis)

Financial targets 2007–2009

Group objectives for 2009

- ◆ Total Loan Growth at least 10% CAGR (after write-offs)
- ◆ Deposits Growth around 7% CAGR
- ◆ NII Growth around 11% CAGR
- ◆ Cost Growth around 4% CAGR
- ◆ Cost of Risk around 45-50bps
- ◆ Net Profits Growth around 25% CAGR

- ◆ Return on average equity at least 20% by the end of 2009

Return on average equity (%)



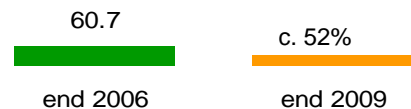
- ◆ Tier 1 ratio in excess of 10%

Tier I ratio (%)



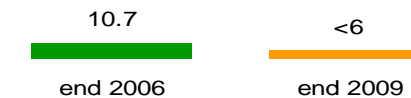
- ◆ Growing income combined with tight cost control expected to lead to an improved cost/income ratio around 52% by the end of 2009

Cost income ratio (%)



- ◆ Sharp decline of NPL ratio to below 6% by the end of 2009

NPL ratio (%)



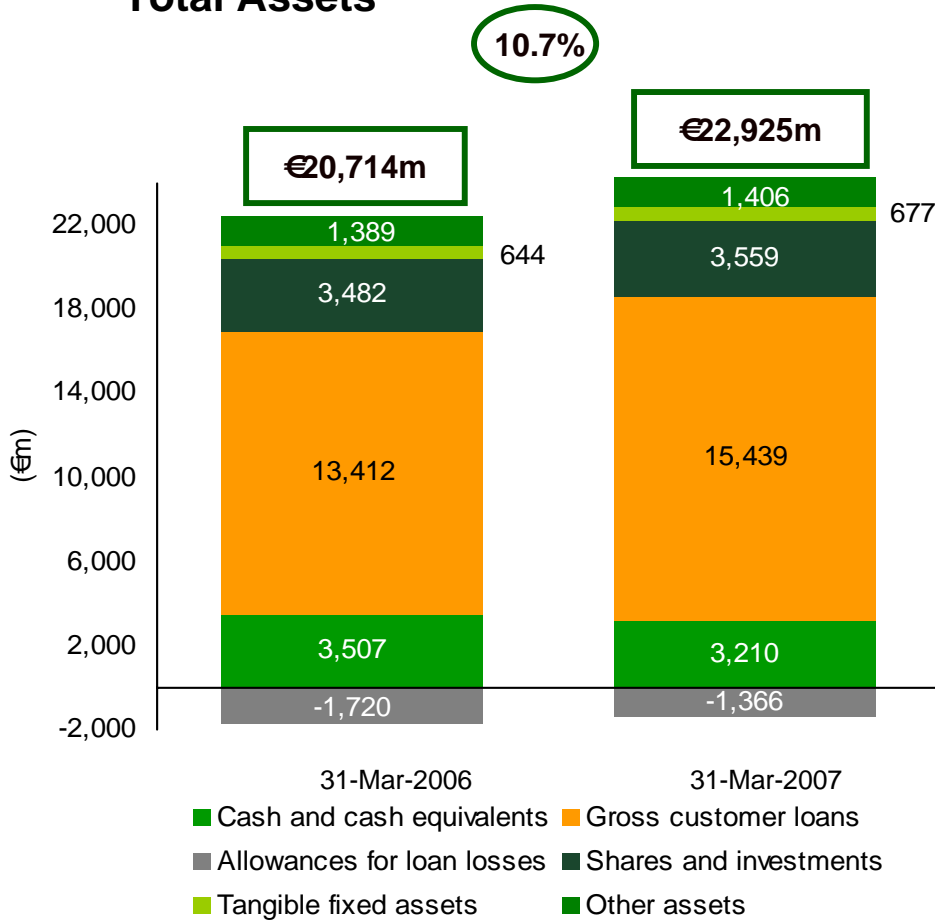
SECTION 2

Financial review

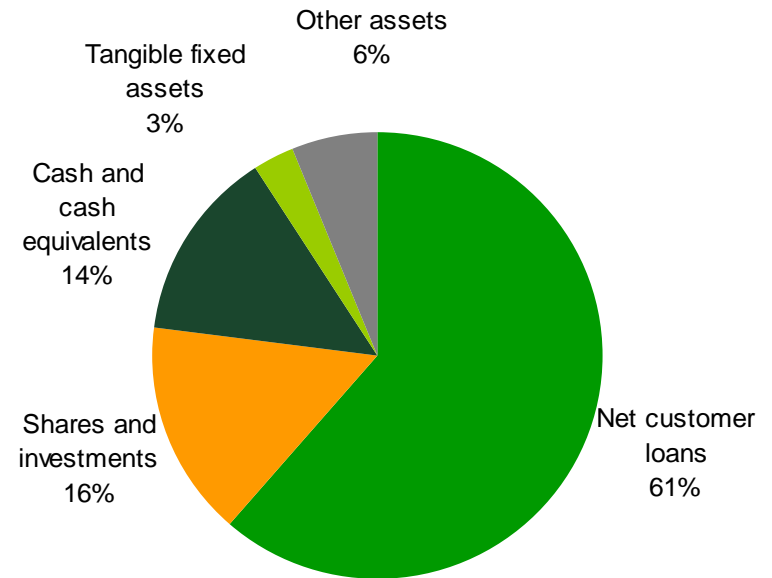
Asset base

Robust asset base

Total Assets



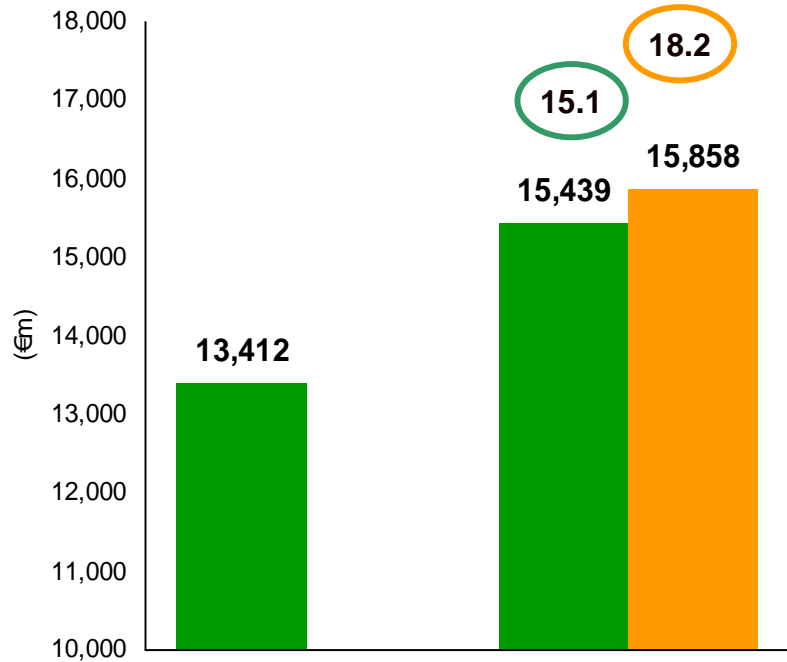
Asset mix as of 31 Mar 2007



Customer lending

Household lending continues to expand at remarkable rates

Customer loans



31-Mar-2006 31-Mar-2007

■ Gross ■ Gross adjusted for write-offs¹



○ Growth 31 Mar 2006-31 Mar 2007 (%)

○ Growth 31 Mar 2006-31 Mar 2007 (%) adjusted for write-offs

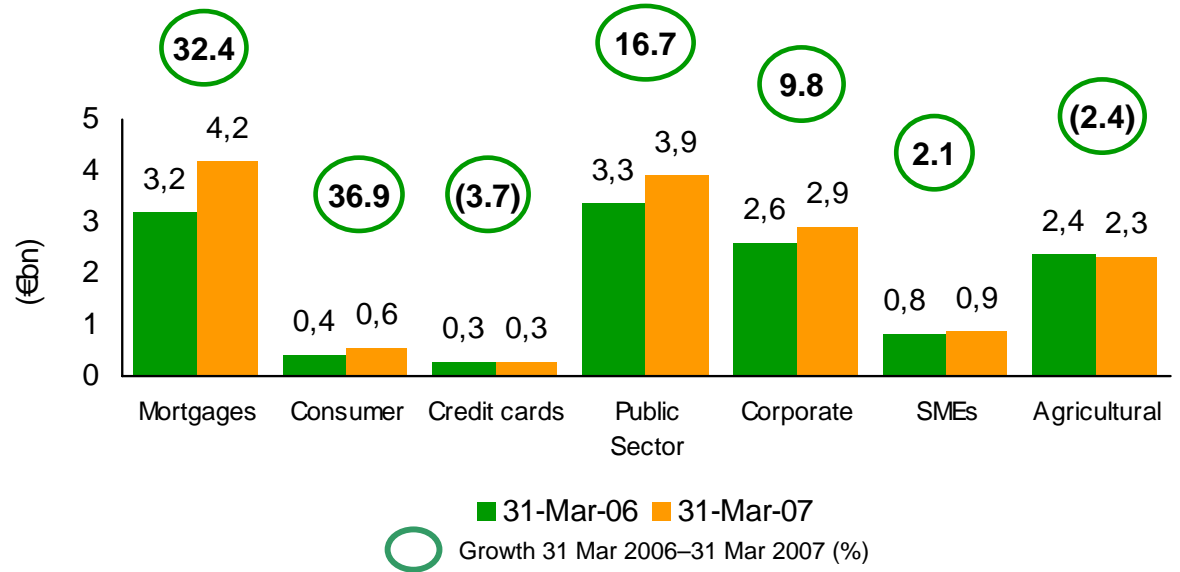
Notes:

1 Adjusted for €419 million write-offs in the period 01.04.06-31.3.07

2 Bank only figures



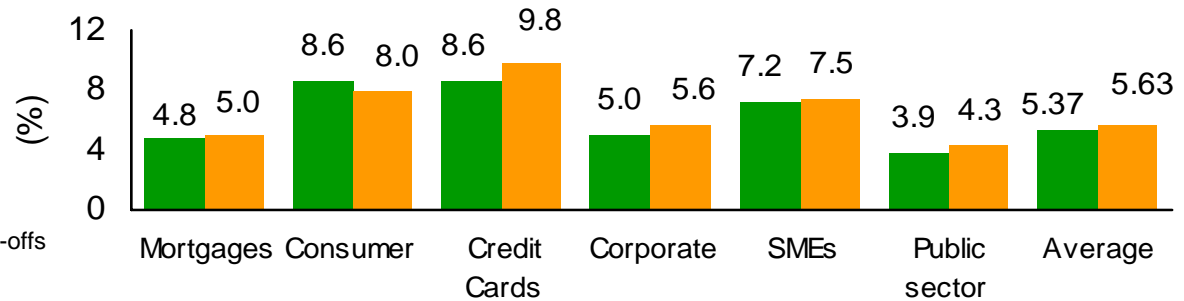
Customer loan mix



■ 31-Mar-06 ■ 31-Mar-07

○ Growth 31 Mar 2006-31 Mar 2007 (%)

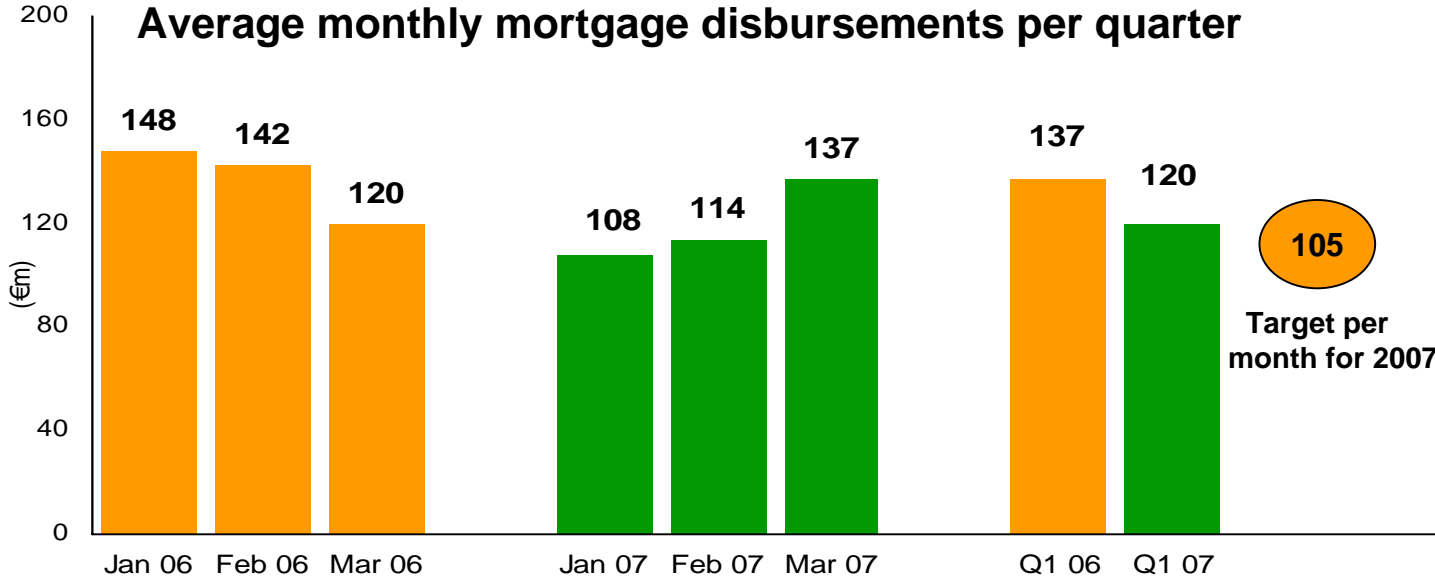
Nominal interest rates on loans² (end of period)



■ 31-Mar-06 ■ 31-Mar-07

Focus on Household Lending

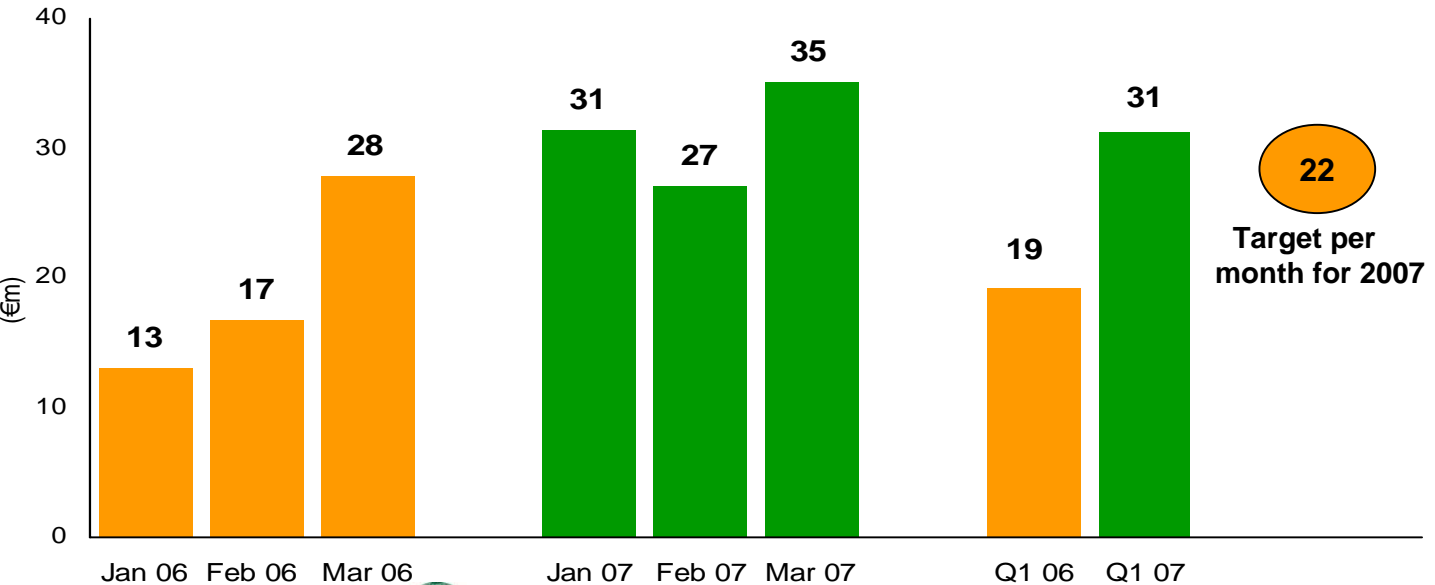
Average monthly mortgage disbursements per quarter



Mortgage lending continues to grow at very high rates

The Average monthly Q1 07 mortgage disbursements are on track to the estimated FY 07 target of around €105m per month

Average monthly consumer lending disbursements per quarter



Consumer lending growth accelerates

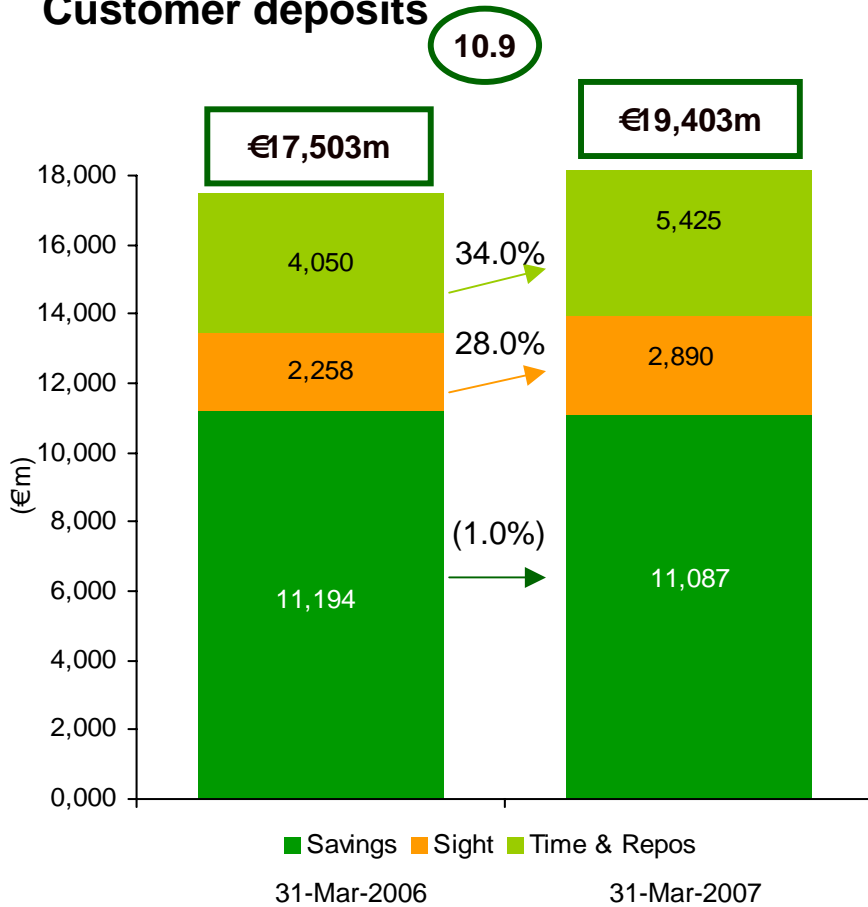
Q1 07 consumer disbursements are up by 62% compared to Q1 06

The Average monthly Q1 07 consumer lending disbursements are well above the estimated FY 07 target of around €22m per month

Customer deposits

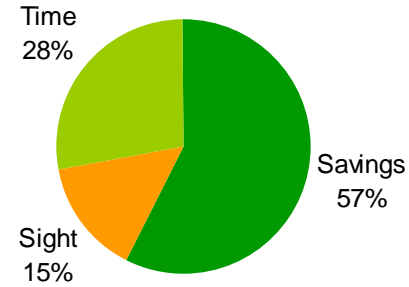
Funding cost at very satisfactory levels

Customer deposits

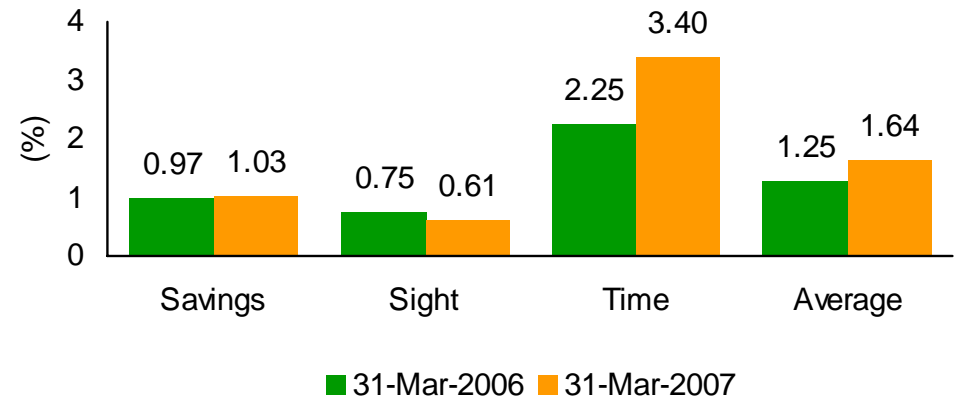


○ Growth 31 Mar 2006–31 Mar 2007 (%)

Deposit mix as of 31-Mar-2007

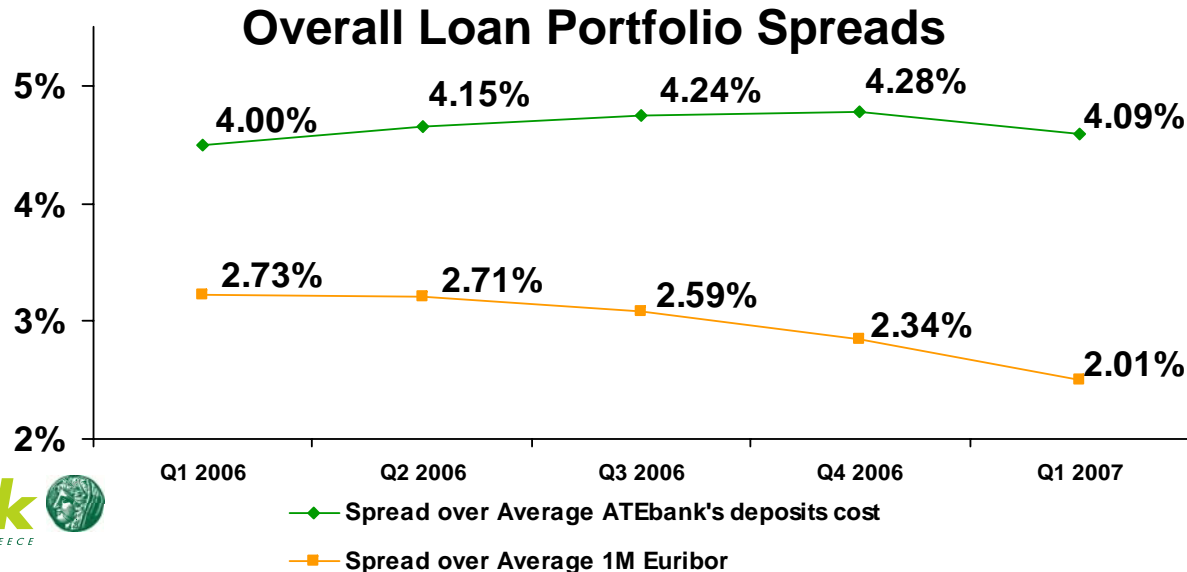
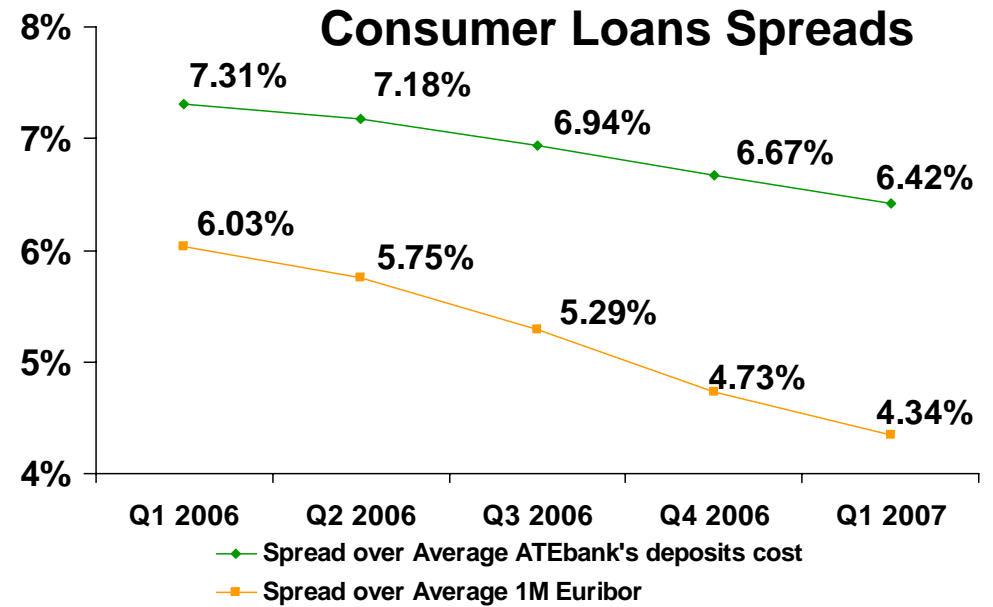
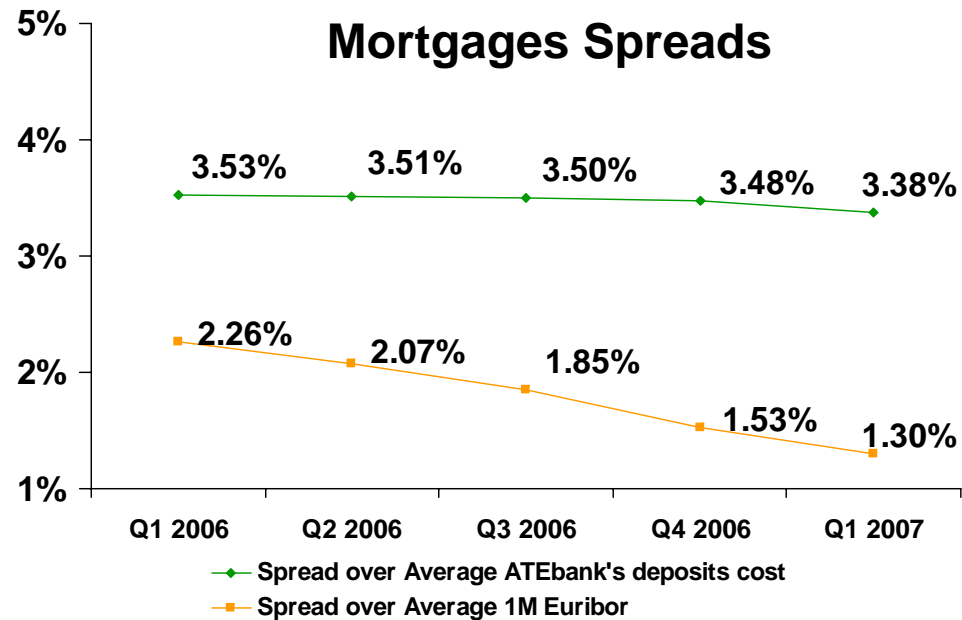


Interest rates on deposits (end of 3 month period)



Spreads per Quarter

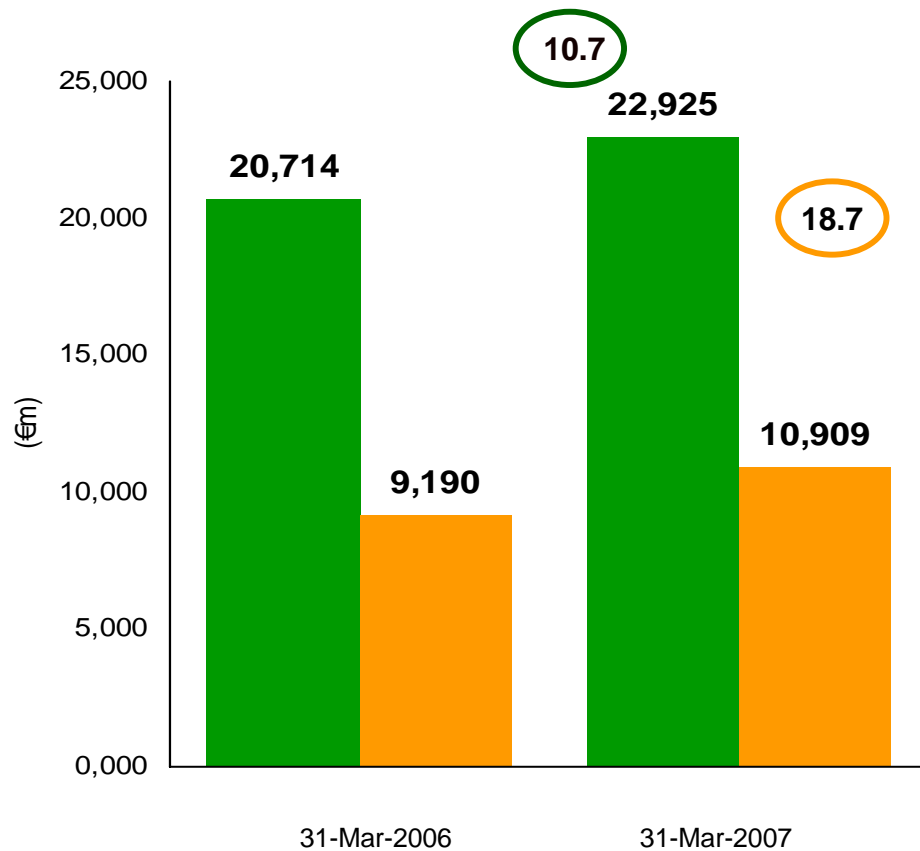
Pressure in loan spreads continuous, but ATEbank is in a better position than the market due to its low cost of deposits



Capital position

Loans / Deposit ratio still leaves room for growth

Risk weighted assets

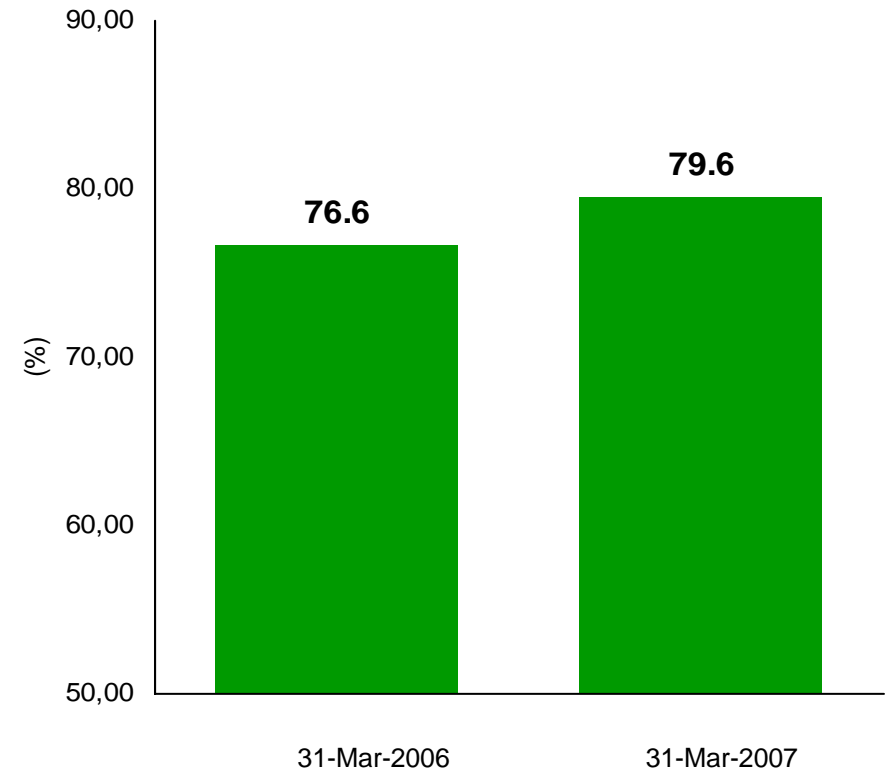


Tier I ratio (%) **13.5** **11.1**

■ Total assets ■ RWAs

○ Growth 31 Mar 06–31 Mar 07 (%)

Loans/deposits ratio ¹



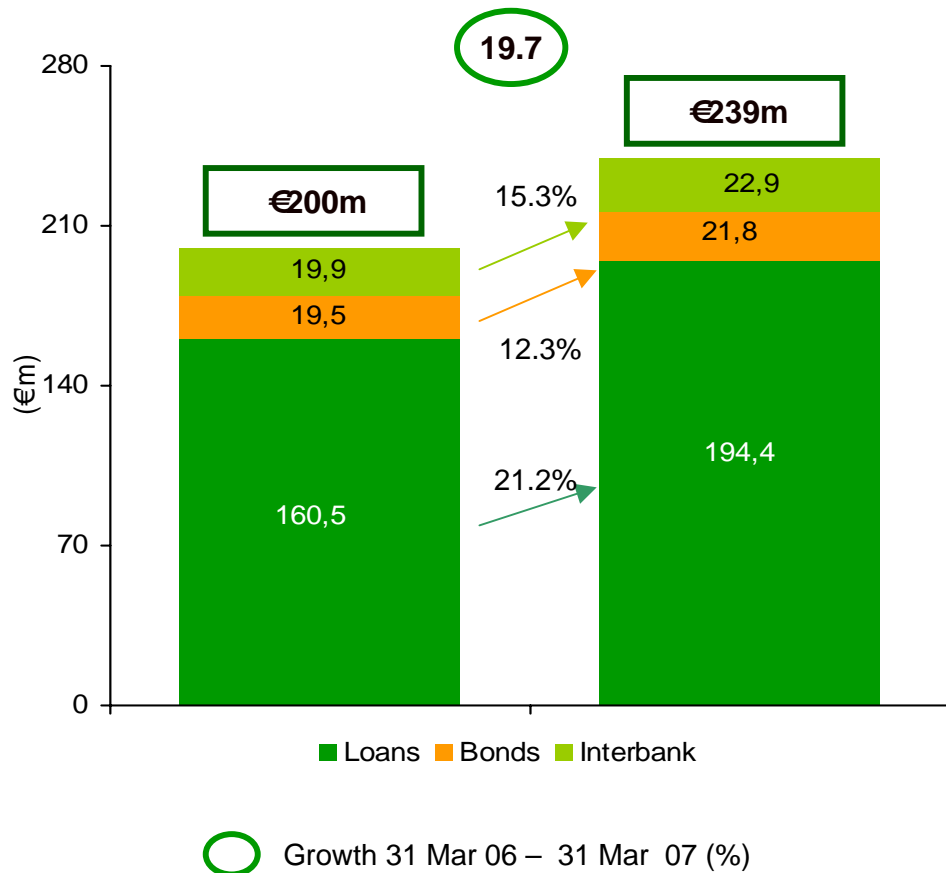
Note:

1 Gross customer loans over customer deposits

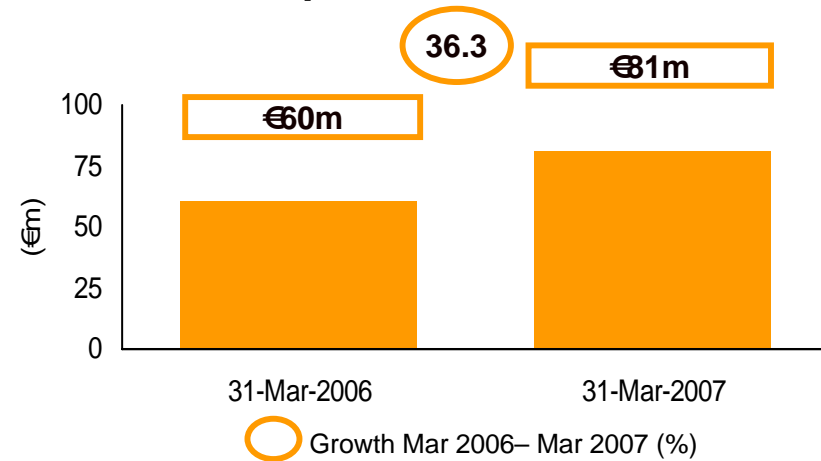
Net interest income

NIM at very satisfactory levels due to the favourable deposit vs loan spread and the shift in its loan book mix

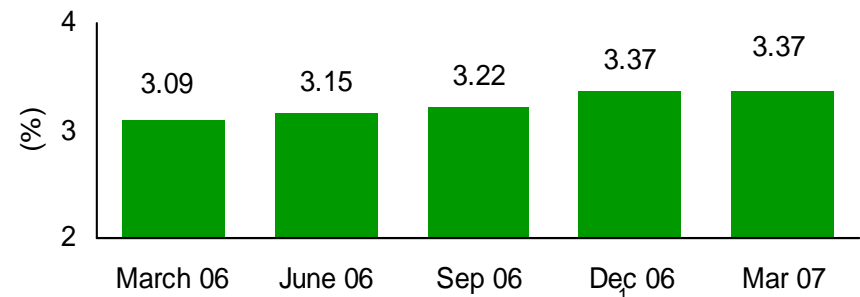
Interest income



Interest expense



Net interest margin¹



Note:

1 Net interest income over average interest earning assets (calculated on quarterly basis)

Non-interest income

Non-interest income items represent 34.3% of total operating income

	(€m)		Comment
	31 Mar 2007	31 Mar 2006	
Net fee and commission income	20.0	18.1	◆ Fee and commission income and expenses from banking and non-banking products
Net trading income	20.5	7.5	◆ Gains and losses from financial transactions
Income from investments	12.3 ¹	0.8	◆ Gains and losses from disposal of financial assets available-for-sale
Dividend income	6.0	6.2	◆ Dividend income derived mostly from available-for-sale securities
Other operating income	23.7	23.7	◆ Revenue from sale of goods, insurance contracts and other
Total non-interest income	82.5	56.4	

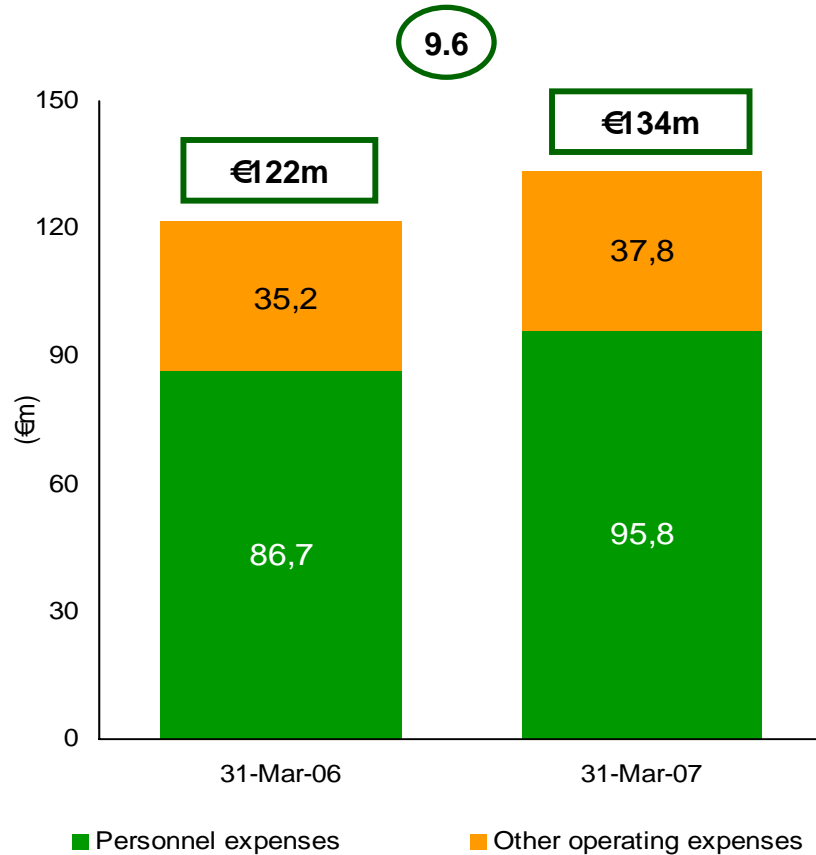
Notes:

1 It includes €11,4m derived from the sale of part of available for sale portfolio.

Operating expenses

Cost/Income ratio below 60% for the first time since IFRS

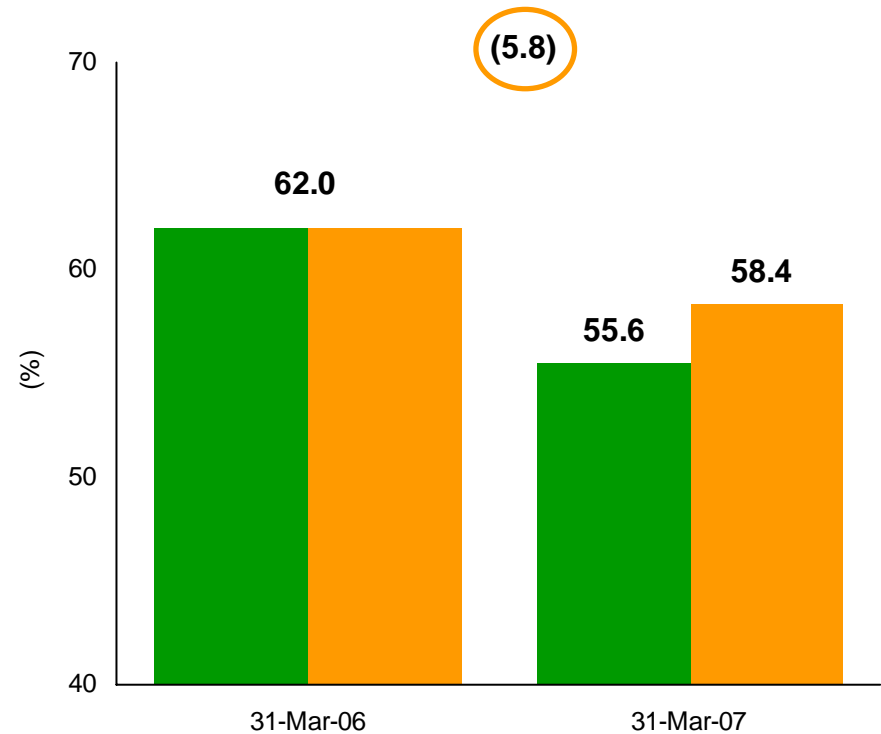
Operating expenses



Employees¹ 8,713 (6,279 Bank) 9,411 (6,137 Bank)

○ Growth 31 Mar 06 – 31 Mar 07 (%)

Cost income ratio²



○ Growth 31 Mar 06- 31 Mar 07 (%) on recurrent basis

Notes:

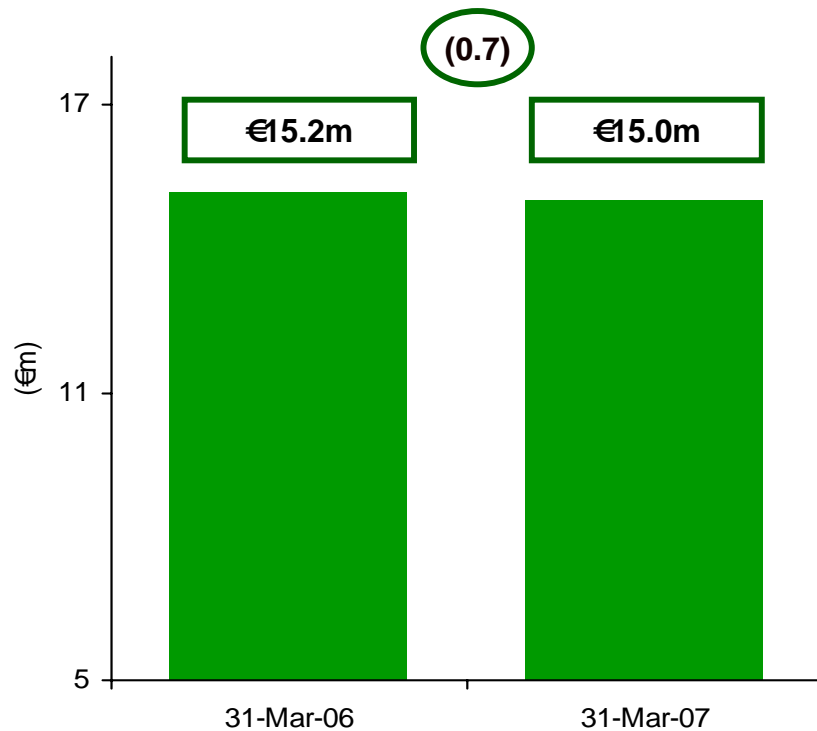
1 Number of employees at the end of the period (excluding employees of FBB, AIK Banka & SEKAP which are not fully consolidated)

2 Operating expenses over operating income

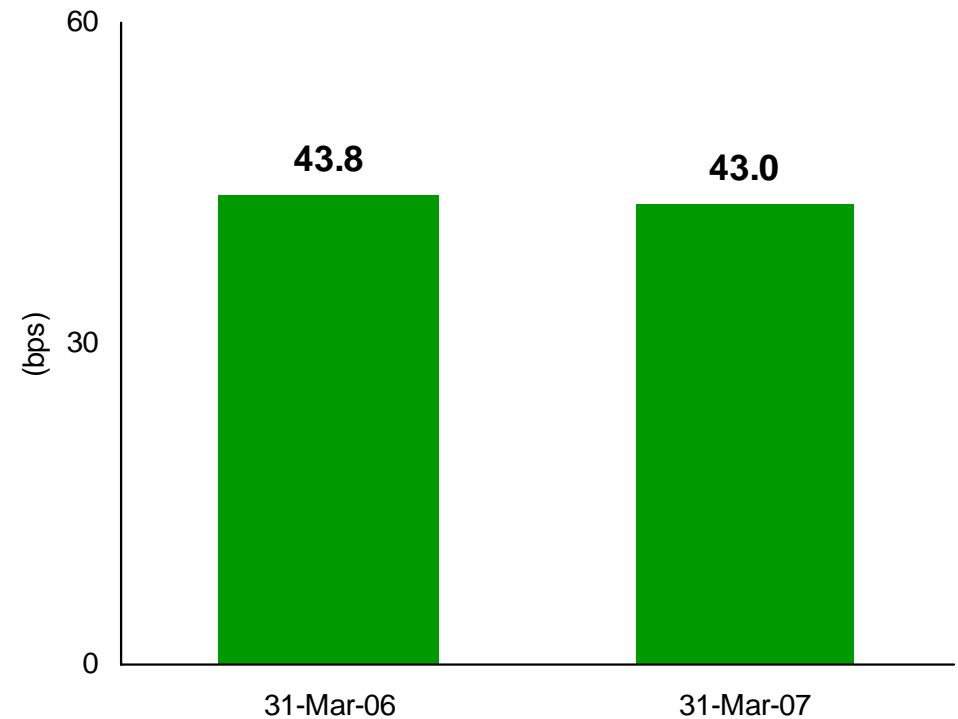
Impairment losses on loans

Provision charges at low levels following asset quality improvement

Impairment losses on loans



Cost of risk ¹



○ Growth on a recurrent basis 31 Mar 06 - 31 Mar 07 (%)

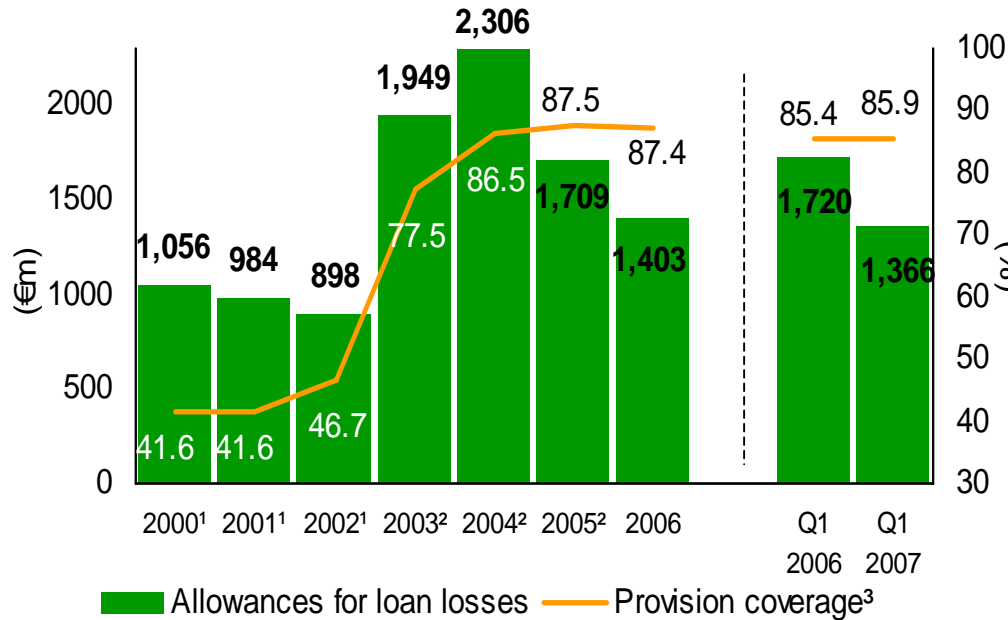
Notes:

1 Impairment losses on loans over average gross customer loans.

Provisions - NPLs

Provision coverage at satisfactory levels, while NPL ratio continues to decline

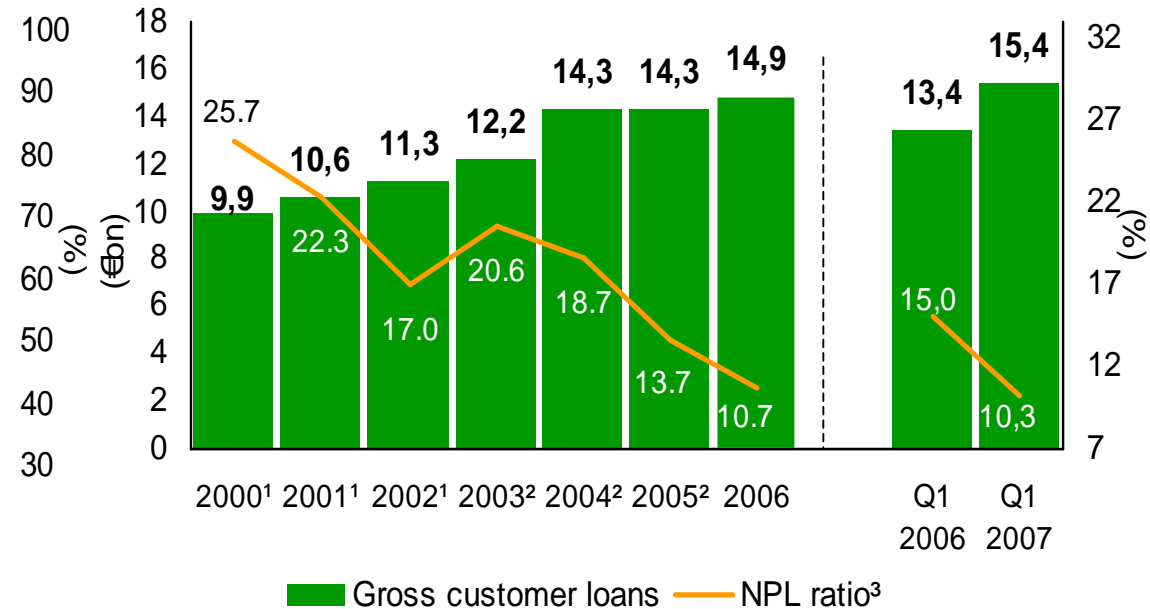
Provisioning level



Notes:

- 1 Greek GAAP
- 2 IFRS
- 3 Allowances for loan losses over non-performing loans

Non-performing loans



Notes:

- 1 Greek GAAP
- 2 IFRS
- 3 Defined as loans in arrears for over a period of 180 days over gross customer loans

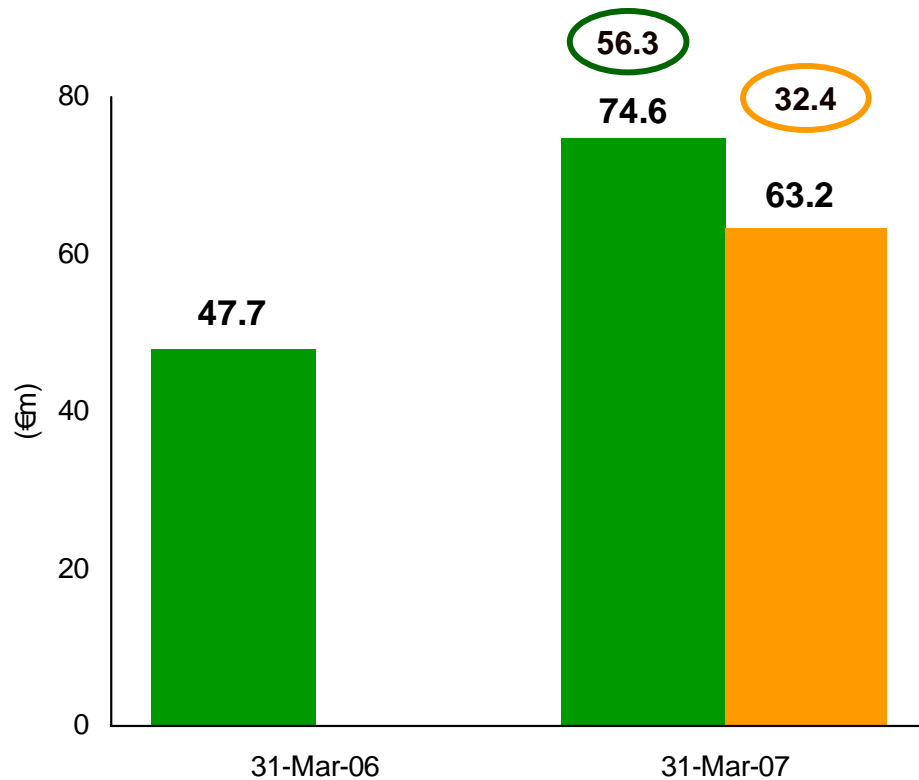
Q1 2007 NPLs: €1,590m
Q1 2006 NPLs: €2,014m

◆ Further improvement in asset quality will continue due to loan restructurings and write-offs

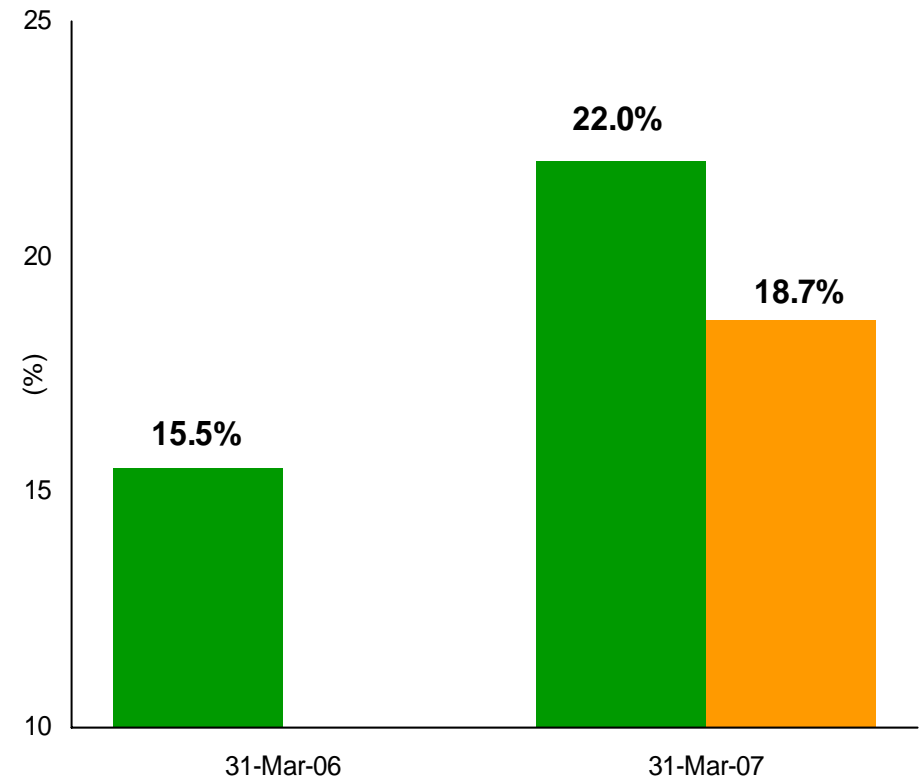
Profit of the period

Significant ROE growth

Profit attributable to shareholders¹



Return on equity²



■ Reported ■ Adjusted for non-recurring items

○ Growth on reported basis 31 Mar 06 - 31 Mar 07 (%)

○ Growth on recurrent basis 31 Mar 06 - 31 Mar 07 (%)

Notes:

1 Profit after tax and minorities

2 Net profit attributable to shareholders over average shareholders equity (calculated on quarterly basis)

Contribution by Consolidated Subsidiaries

€m, as of end of period ending 31 March 2007	Total assets	Gross operating result	Net income	Direct and indirect participation (%)
Agricultural Bank of Greece	22.084	207,9	67,3	n/a
ATE Insurance	691	15,7	2,5	84
ATE Leasing	341	2,3	0,7	100
ATE Cards	19	3,1	0,7	100
ATE Securities	35	1,9	1,0	95
ATE Aedak	8	1,0	0,3	93
ATE Real Estate and IT Development	9	2,2	0,0	91
MINDBANK (Romania)	101	1,6	0,1	73
Other non financial subsidiaries	559	10,3	-1,1	n/a
First Business Bank *	1.071	5,7	1,6	49
AIKBANKA (Serbia) *	519	9,1	2,3	21
ATEbank Group	22.925	240,4	75,4	n/a
* Consolidated under equity method				
Other non financial subsidiaries €m, as of end of period ending 31 March 2007	Total assets	Gross operating result	Net income	indirect participation (%)
Hellenic Sugar Company	407	5,8	-2,3	82
Dodoni	88	1,3	0,5	68
Rodopi	8	0,3	0,2	75
Etanal	16	0,1	0,0	75
Elviz	25	0,5	0,1	100
ATE Finance International	1	0,1	0,1	100
ATE RENT	7	0,1	0,1	99
ATE Advertising	7	2,0	0,1	65
Atexcelixi	0	0,1	0,1	99
Total - Other non financial subsidiaries	559	10,3	-1,1	n/a

Analysis of non-recurrent items

Income statement item	<u>1/1- 31/03/2007 (€m)</u>			Comment
	Reported	Non-recurrent item	Adjusted	
Income from investments	12.3	(11.4)	0.9	◆ Result from the sale of part of the available for sale portfolio
Net profit attributable to shareholders	74.6	(11.4)	63.2	

Income statement—Reported vs Adjusted for non recurrent items

%, for the 3 month period ending	<u>31 Mar 2007</u>	
	Reported	Adjusted
Net interest income growth y-o-y	12.7	12.7
Non-interest income growth y-o-y	46.3	26.0
Total operating income growth y-o-y	22.3	16.5
Net Profits growth y-o-y	56.3	32.3

Income statement—Selected Ratios Reported vs Adjusted for non recurrent items

%, for the 3 month period ending	<u>31 Mar 2007</u>	
	Reported	Adjusted
Cost / Income	55.6	58.4
ROE	22.03	18.66
ROA	1.35	1.14

Contacts - Disclaimer

Contacts

Mr. Panos Varangis - Deputy Governor

Tel. + 30 210 3298734 / 3298735

E-mail pvarangis@ate.gr

Investor Relations

Mr. Panos Skoularikis

Tel. + 30 210 3298742 / 3298032

E-mail pskoularikis@ate.gr
investorrelations@ate.gr

www.atebank.gr

ATEbank

23 Panepistimiou str.

Athens, 105 64, Greece

Stock Symbols:

ASE: **ATE**,

Reuters: **AGBr.AT**

Bloomberg: **ATE GA**

Disclaimer

This presentation contains projections or other forward - looking statements, which include comments with respect to the Agricultural Bank of Greece S.A., its objectives and strategies, and the results of its operations and its business, considering market environment and risk conditions.

However, by their nature, such projections or other forward - looking statements involve numerous assumptions, uncertainties and opportunities, both general and specific, which represent ATEbank's judgments and future expectations and may differ materially from actual future results or events. Therefore, the risk exists that these statements may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forward - looking statements as a number of factors could cause future ATEbank's results to differ materially from these targets.

Forward- looking statements may be influenced in particular by important risk factors such as general market, macroeconomic, governmental and regulatory trends, movements in local and international securities markets, fluctuations in currency exchange rates, interest rates, and stock indices, the effects of competition in the areas in which ATEbank operates, technological developments, changes in the financial position or credit worthiness of our customers, obligors and counter parties, and changes in economic, political, regulatory and technological conditions. We caution that the foregoing list is not exhaustive.

When relying on forward- looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events.

All forward – looking statements are based on information available to ATEbank S.A. on the date of this presentation and ABG S.A. assumes no obligation to update such statements, unless otherwise required by applicable law.

Nothing on this presentation should be construed as a solicitation or offer, or recommendation, to acquire or dispose of any investment or to engage in any other transaction.